



JOB OPENINGS REPORT MARCH 2016

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AUSTIN - ROUND ROCK - SAN MARCOS MSA

(FEBRUARY 14, 2016 to MARCH 13, 2016)

austinchamber.com/jobopenings

The following job market report is designed to provide insight into current employer demands, skills and occupations in the Austin area. A directory of Austin Chamber members who provide postsecondary/vocation training, recruiting/staffing companies and residential real estate services can be found at the end of this report.

INSIGHTS

- **Approximately 42,600 Available Job Openings during the monthly reporting period, an increase of 700 postings compared to the same period last year.**
- ***Software Developers, Applications* replaces *Registered Nurses* as occupation with most available job openings.**
- **Typical minimum education requirement for *Registered Nurses* is a Bachelor's degree.**
- **Largest year-over-over increases in the *Computer and Mathematical, Management* and *Food Preparation and Serving Related* categories with significant decreases in *Healthcare Practitioners and Technical Occupations*.**
- **Companies such as *Comprehensive Healthcare Management, Condé Nast, Eseye, Indeed, LKQ, Mirna Therapeutics, Xeris Pharmaceuticals* and *Yeti Coolers* have recently announced [new location or expansion plans](#) in Austin.**

TOP JOB OPENINGS BY OCCUPATIONAL GROUP

There were approximately 42,600 *Available Job Openings* during the March 2016 monthly reporting period. Companies such as Comprehensive Healthcare Management, Condé Nast, Eseye, Indeed, LKQ, Mirna Therapeutics, Xeris Pharmaceuticals and Yeti Coolers have recently announced [new location or expansion plans](#) in Austin. [WalletHub](#) recently named Austin as the "2nd Best Metro for STEM Professionals in 2016" and the [U.S. News & World Report](#) ranked Austin second on their first ever "Best Place to Live" rankings and highlighted the strong job market and high quality of life.

According to the Texas Workforce Commission, the Austin MSA reported an [unemployment rate of 3.1%](#) or 33,300 unemployed in February 2016. The Austin MSA reported an annual job

growth rate of **4.2% in February 2016**. Approximately 68% of unemployment insurance (UI) claimants that are actively seeking a job in Travis County have less than an associate's degree. About 7,700 or 18 percent of the available openings during the March reporting period fell under **Computer and Mathematical Occupations**, reflecting an increase of approximately 450 more tech-related jobs year over year. The **Management Occupations** also saw an increase of about 320 jobs compared to last March and most of the openings were for **Marketing Managers** and **Medical and Health Services Managers**. The **Food Preparation and Serving Related Occupations** and **Transportation and Material Moving Occupations** saw a year-to-year increase of more than 250 postings.

Note: In terms of net new jobs, the Austin MSA was the third fastest growing among the Top 50 Metros in the U.S. from February 2015 through February 2016. The region's attractive job market is similar to other areas in postings for tech talent.

MONTHLY AD TRENDS

The total number of available job postings was roughly 28,000 in March 2012 and have risen to 42,600 in March 2016. Of the 42,600 job postings, about half are *New Job Openings*.

TOP 15 JOB OPENINGS

Software Developers, Applications, Web Developers, Retail Salespersons, and First-Line Supervisors of Food Preparation and Serving Workers are the top four occupations which added about 100 or more available job openings compared to March 2015. Companies such as *DELL, IBM, General Motors Corporation, ACCENTURE, Oracle, Apple Inc., Rackspace, Visa, Inc., VMWare and Charles Schwab Corporation* posted available positions for **Software Developers, Applications**. There are over 600 internship positions posted that are not reflected in this report, mostly for **Market Research Analysts and Marketing Specialists, Public Relations Specialists, Electricians, Software Developers, Applications, Civil Engineers, Web Developers** and **Computer Programmers**. *IBM, VMWare, HCA-The Healthcare Company, Deloitte, ERCOT/Electric Reliability, Tradesmen International and ARM* are some of the companies that have posted internship positions in March 2016.

TOP 15 JOB OPENINGS, HIRING DIFFICULTY, AND TYPICAL EDUCATION NEEDED

Compared nationally, the Austin MSA has an easier time filling the following occupations: **Heavy and Tractor-Trailer Truck Drivers, Computer Systems Analysts, Computer User Support Specialists** and **Retail Salespersons**. There is a greater hiring difficulty for **Management Analysts, First-Line Supervisors of Food Preparation and Serving Workers, First-Line Supervisors of Retail Sales Workers, Registered Nurses** and **Software Developers, Applications** when compared nationally.

TOP 15 JOB OPENINGS UNDER THE COMPUTER AND MATHEMATICAL OCCUPATIONS

DELL, IBM, Apple, Inc., ACCENTURE, General Motors Corporation, Oracle, Hewlett-Packard Company, The University of Texas System, Visa, Inc., Deloitte and VMWare are some of the companies that posted jobs in this category. There are about 120 available internships in this category with postings from *IBM, VMware and Hewlett-Packard Company*.

TOP 15 JOB OPENINGS AND ITS HIRING DIFFICULTY AND TYPICAL EDUCATION NEEDED FOR ENTRY FOR COMPUTER AND MATHEMATICAL OCCUPATIONS

It is easier to hire **Computer Network Architects, Operations Research Analysts, Software Developers, Systems Software, Computer Systems Analysts** and **Computer User Support Specialists** in the Austin MSA than nationally. The largest increase in job postings were for **Software Developers, Applications** and **Web Developers**.

When compared to the Denver MSA, it is slightly easier to hire for **Software Developers, Applications** there. **Web Developers** and **Computer Systems Engineers/Architects** and **Software Quality Assurance Engineers and Testers** are generally difficult to hire both in these cities and nationally. However, for the rest of the tech occupations listed, employers will have an easier time hiring in the Austin MSA than in the Denver MSA.

TOP 15 JOB OPENINGS UNDER THE HEALTHCARE PRACTITIONERS AND TECHNICAL OCCUPATIONS

The top three healthcare occupations in our region are **Registered Nurses, Licensed Practical and Licensed Vocational Nurses** and **Medical Records and Health Information Technicians**. The top five employers posting jobs in this category are from *Ascension Health, HCA-The Healthcare Company, Scott & White, Community Health Systems, Inc.* and *Supplemental Health Care*. Travis County accounted for most of the decrease in postings while Williamson County had an increase in healthcare postings.

TOP 15 JOB OPENINGS AND ITS HIRING DIFFICULTY AND TYPICAL EDUCATION NEEDED FOR ENTRY FOR HEALTHCARE PRACTITIONERS AND TECHNICAL OCCUPATIONS

The typical education needed for **Registered Nurses** is now a Bachelor's degree, according to the BLS. Both **Dental Hygienists** and **Surgical Technologists** saw an increase of 45 or more job postings compared to March of last year.

TOP 20 HARD SKILLS IN DEMAND

Almost all the hard skills in demand have seen an increase in demand by employers compared to the same time period last year, most of which are also tech-related. **Quality Assurance, Java, JavaScript (JS), Python, User Experience Design (UX)** and **Cascading Style Sheets (CSS)** are the hard skills that saw about 300 or more increase in demand in March 2016. Some of the hard skills that are not on this list but have a significant increase in demand compared to last March are **Representational State Transfer (REST), Git, Automated Testing, Graphical User Interface Design (UI)** and **Android**.

TOP 20 CERTIFICATIONS IN DEMAND

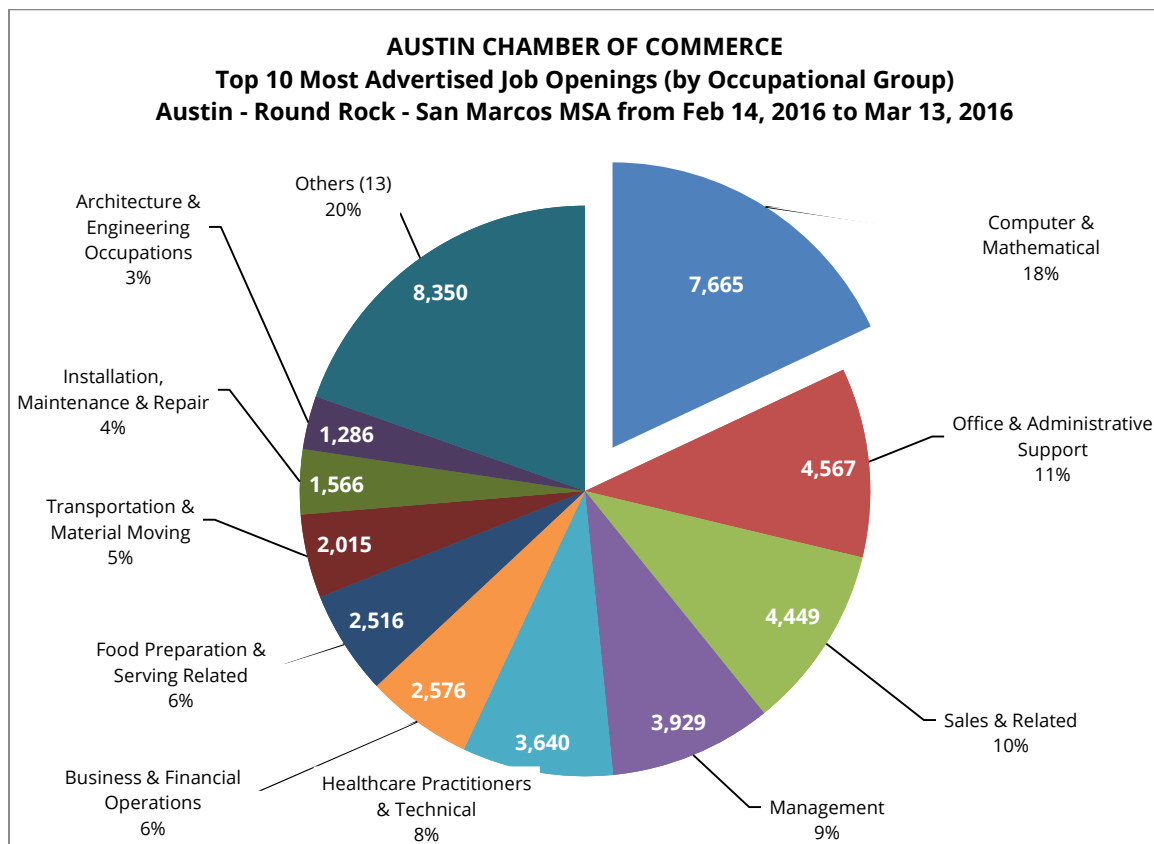
Both **Certified Registered Nurse (RN)** and **Basic Life Support (BLS)** saw a decline in demand for this report. **Automated External Defibrillator (AED)** is now an in-demand certification and fitness companies and gyms such as Life Time Fitness, Inc., Gold's Gym, YMCA and 24 Hour Fitness have job postings requiring this certification. The City of Austin is also hiring for candidates with an AED certification for its recreation centers this summer.

TOP 20 SOFT SKILLS IN DEMAND

Local employers increasingly seeking candidates with soft skills such as **Oral and Written Communication Skills, Marketing, Detail Oriented, Team-oriented/Teamwork** and **Creativity**. There is continued increase in demand for **Marketing, Management Skills** and **Management Experience**.

TOP JOB OPENINGS

The chart and table below lists the available unique ads in major occupation groups from February 14, 2016 to March 13, 2016, a mid-monthly timeframe closely associated with federal jobs numbers.



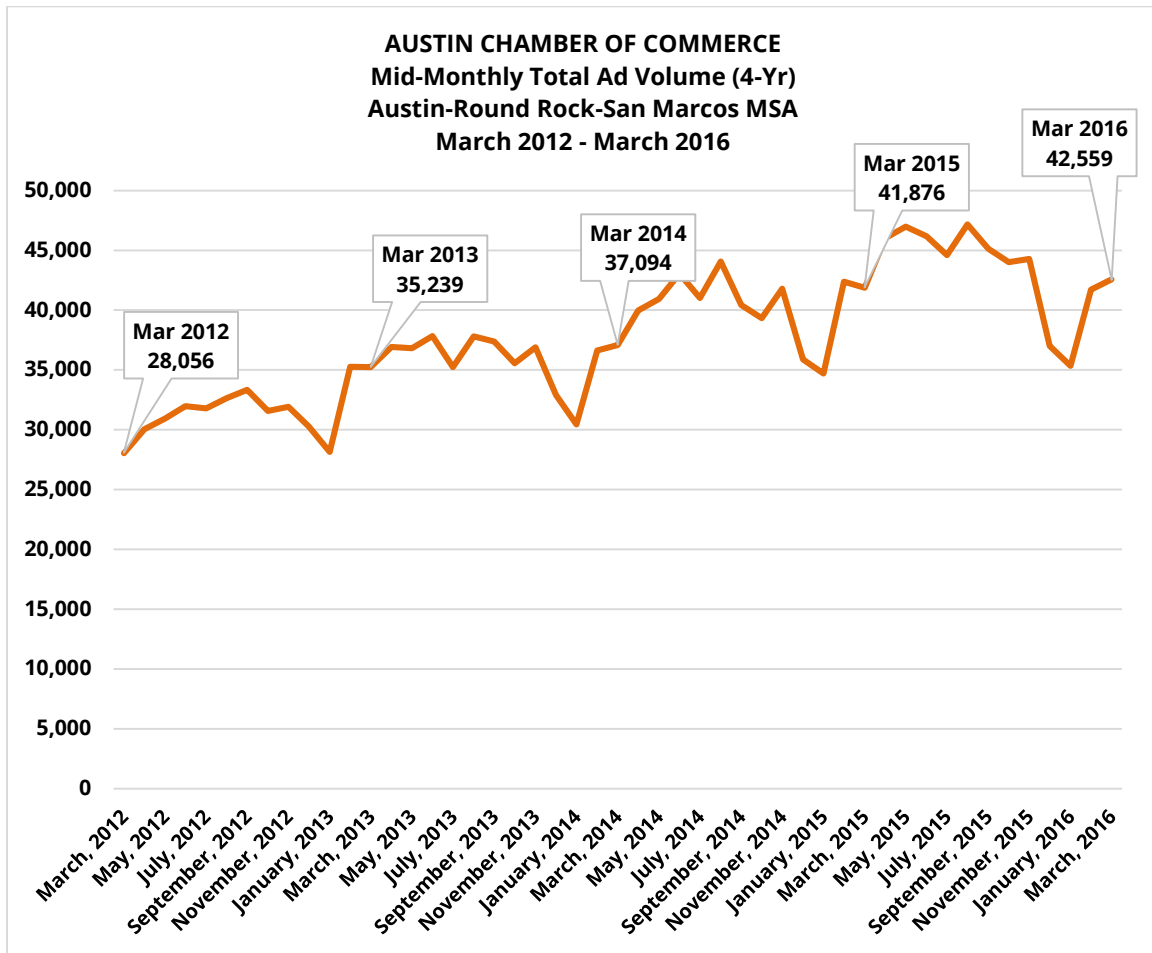
SOURCE: THE CONFERENCE BOARD HELP WANTED ONLINE @ (HWOL)

Major Occupation Group	Ad Volume	Year-to-Year Percentage Change	Year-to-Year Difference
Computer and Mathematical Occupations	7,665	6.20%	449
Office and Administrative Support Occupations	4,567	0.30%	15
Sales and Related Occupations	4,449	-1.20%	-56
Management Occupations	3,929	8.90%	320
Healthcare Practitioners and Technical Occupations	3,640	-18.20%	-812
Business and Financial Operations Occupations	2,576	-2.00%	-52
Food Preparation and Serving Related Occupations	2,516	13.90%	307
Transportation and Material Moving Occupations	2,015	15.20%	266
Installation, Maintenance, and Repair Occupations	1,566	-5.70%	-94
Architecture and Engineering Occupations	1,286	5.10%	62
Others (13)	8,350	3.40%	278
Total (23)	42,559	1.60%	683

SOURCE: THE CONFERENCE BOARD HELP WANTED ONLINE @ (HWOL)

MONTHLY AD TRENDS

The line chart below shows the monthly total volume of online ads posted in the Austin - Round Rock - San Marcos MSA from March 2012 through March 2016.



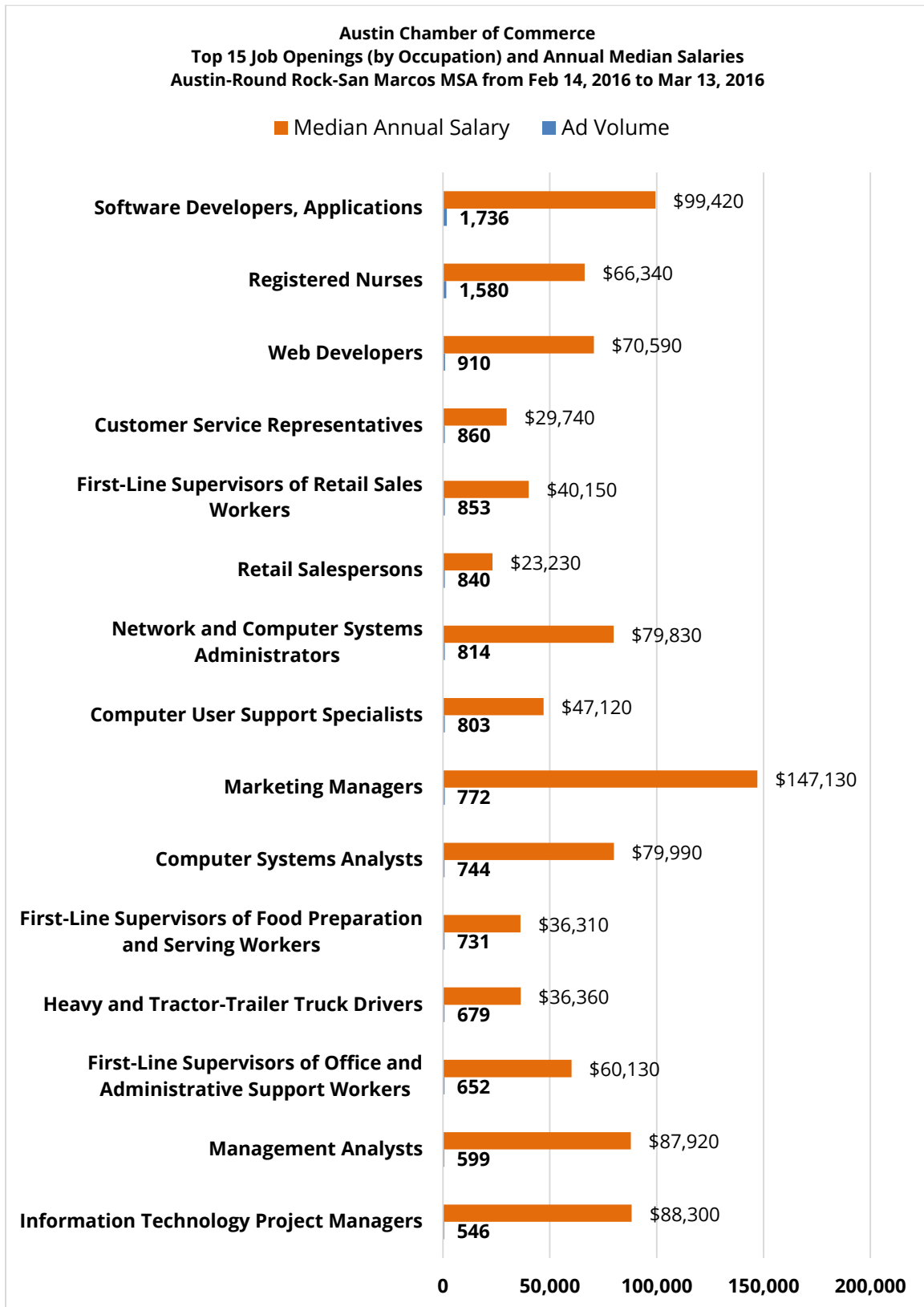
SOURCE: THE CONFERENCE BOARD HELP WANTED ONLINE ® (HWOL)

Note: The data for March 2016 would be the sum of all posted ads from February 14, 2016 to March 13, 2016. This reference period is aligned to the Bureau of Labor Statistics (BLS) unemployment job search time period to provide a more accurate comparison of labor supply and labor demand.

Source: The Conference Board Help Wanted OnLine ® (HWOL) Program
(with data collection by Wanted Technologies)

TOP 15 JOB OPENINGS

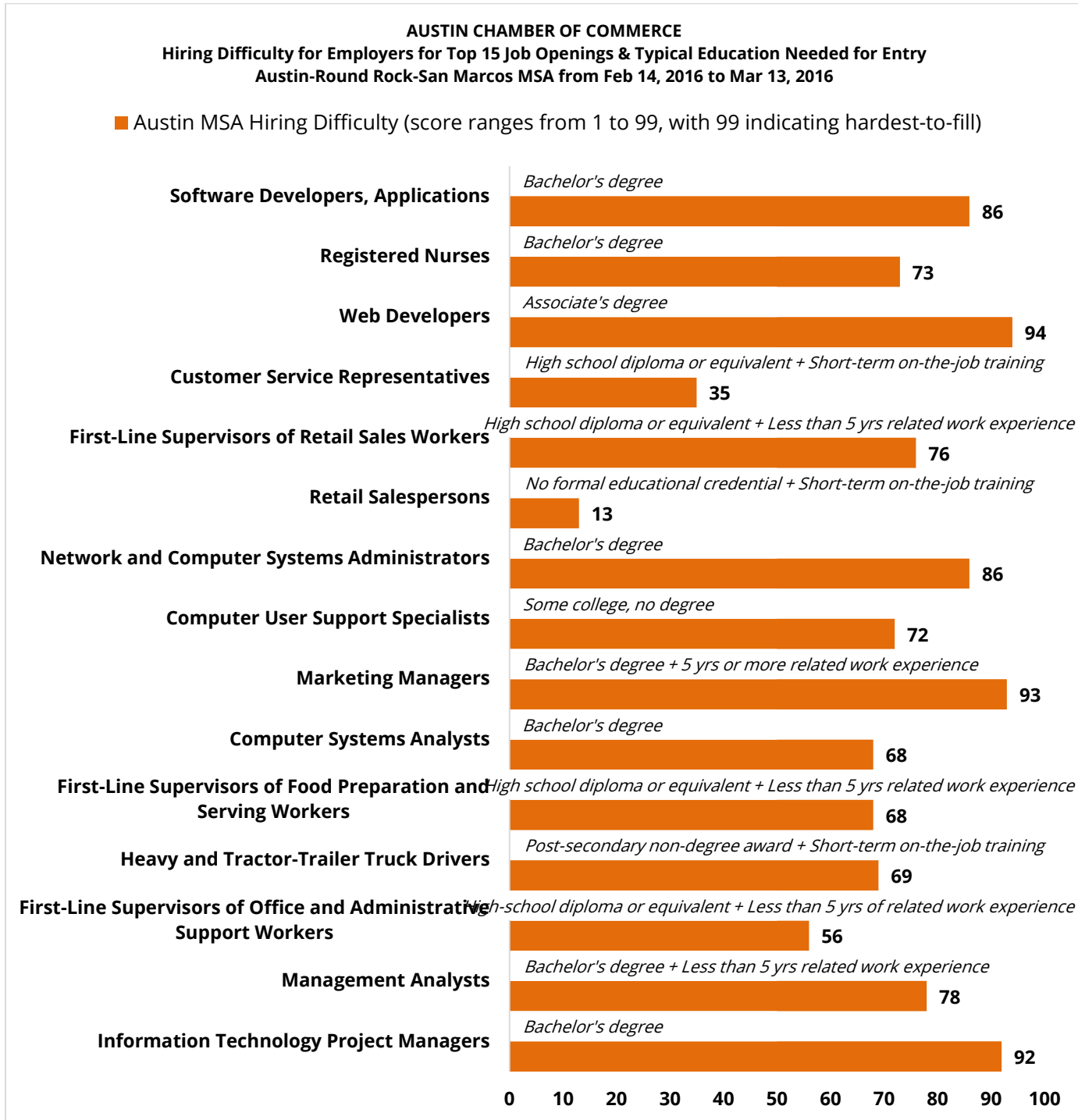
The chart below lists the top 15 unique available job postings in the Austin – Round Rock – San Marcos MSA from February 14, 2016 to March 13, 2016.



SOURCE: THE CONFERENCE BOARD HELP WANTED ONLINE® (HWOL) AND BUREAU OF LABOR STATISTICS, MAY 2015

TOP 15 JOB OPENINGS AND HIRING DIFFICULTY

The chart below lists the top 15 unique available job postings and its hiring difficulty in the Austin – Round Rock – San Marcos MSA from February 14, 2016 to March 13, 2016.

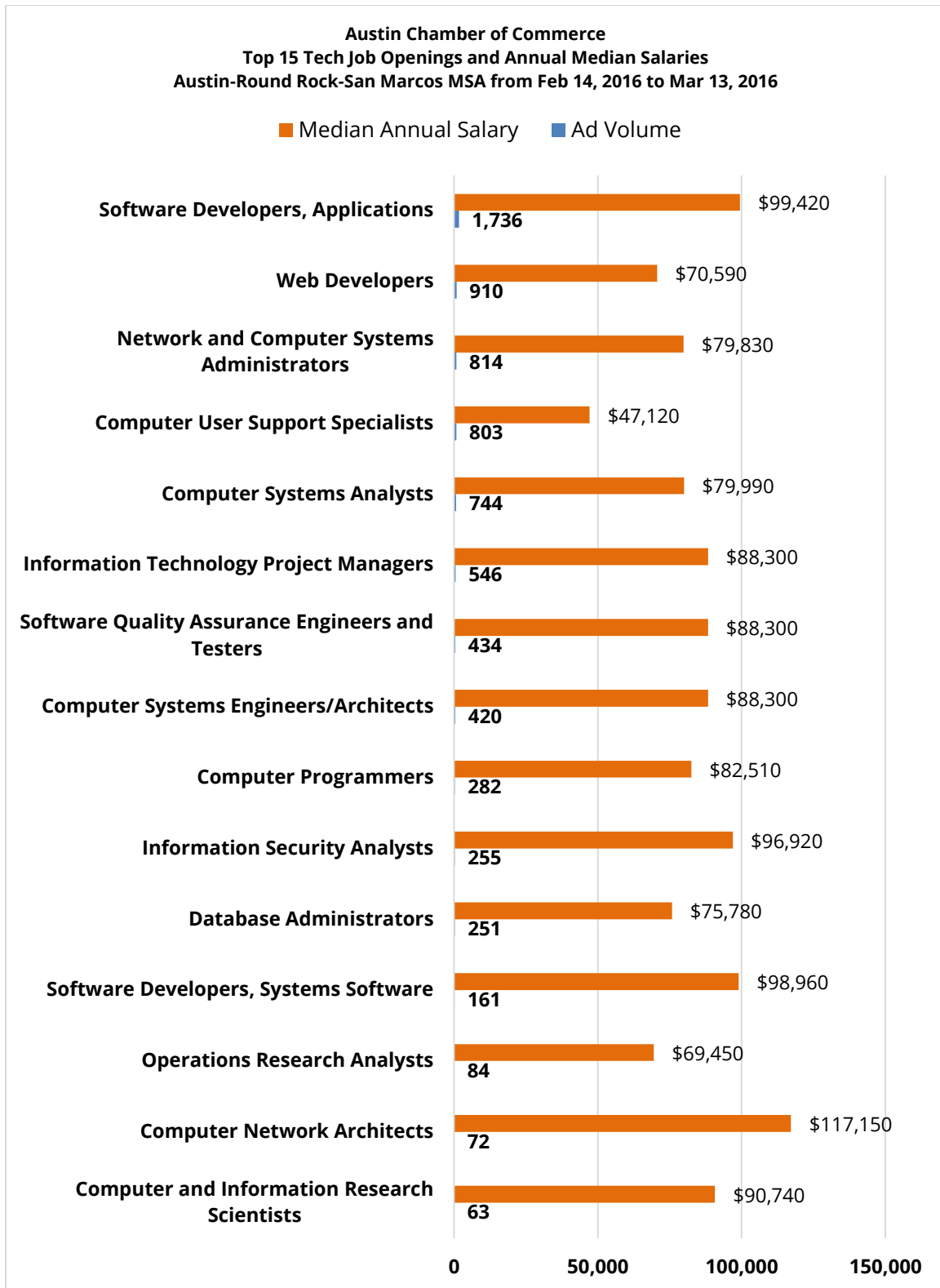


SOURCE: WANTED TECHNOLOGIES AND THE BUREAU OF LABOR STATISTICS

The **Hiring Scale** views the difficulty-to-fill indicator on market conditions. It calculates a score for each position that the employer is trying to fill. Several factors affect the hiring scale score that include the supply of available candidates, the overall demand for employers for people in the position, the location, the occupation, local unemployment rates, job site source, offered pay level, etc. The Hiring Scale scores jobs from 1 to 99 based on their projected difficulty-to-recruit.

TOP 15 TECH JOB OPENINGS

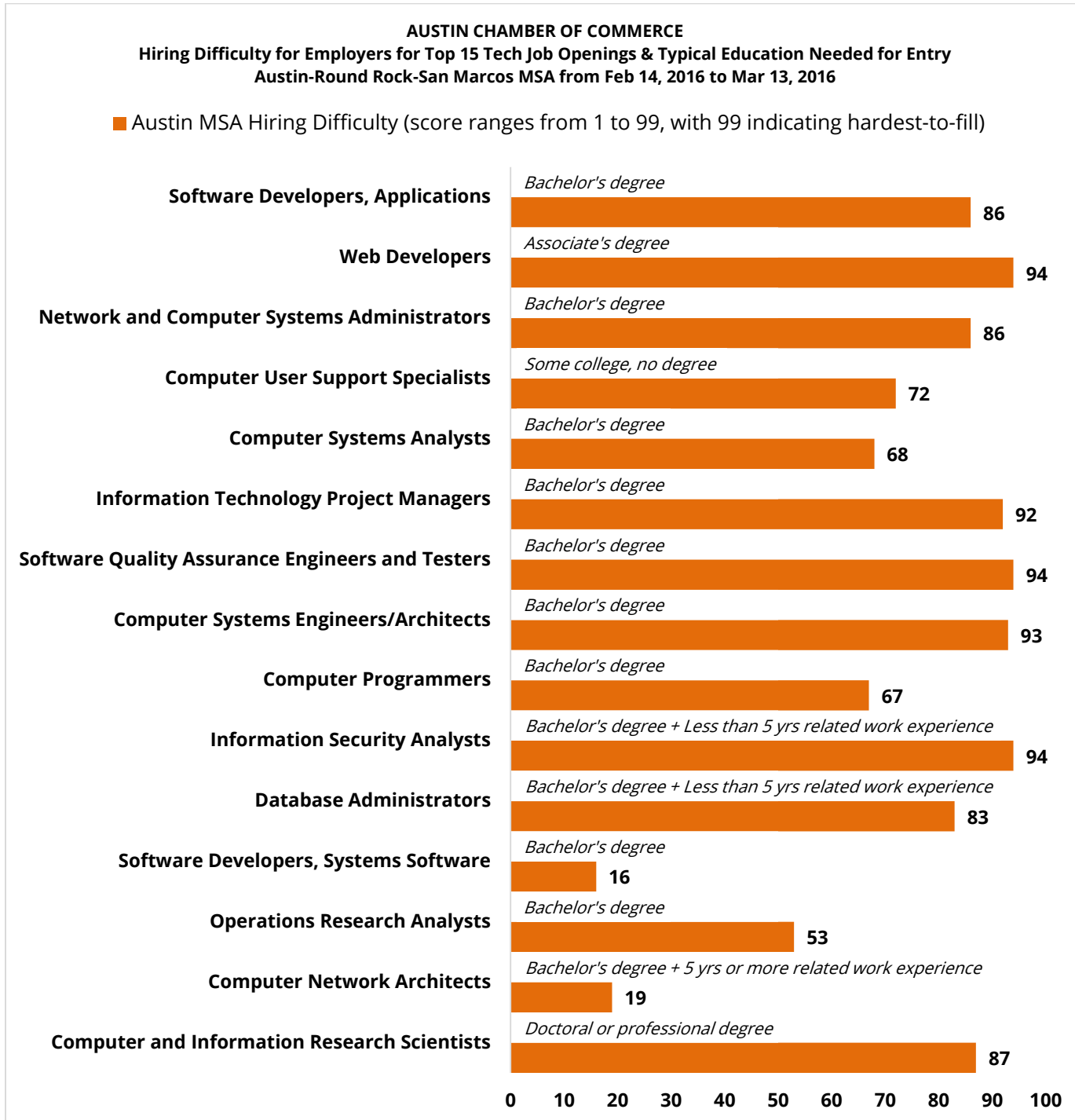
The chart below lists the top 15 unique available job postings under Computer and Mathematical Occupations in the Austin – Round Rock – San Marcos MSA from February 14, 2016 to March 13, 2016.



SOURCE: THE CONFERENCE BOARD HELP WANTED ONLINE @ (HWOL) AND BUREAU OF LABOR STATISTICS, MAY 2015

TOP 15 TECH JOB OPENINGS AND HIRING DIFFICULTY

The chart below lists the top 15 unique available job postings and its hiring difficulty under Computer and Mathematical Occupations in the Austin – Round Rock – San Marcos MSA from February 14, 2016 to March 13, 2016.

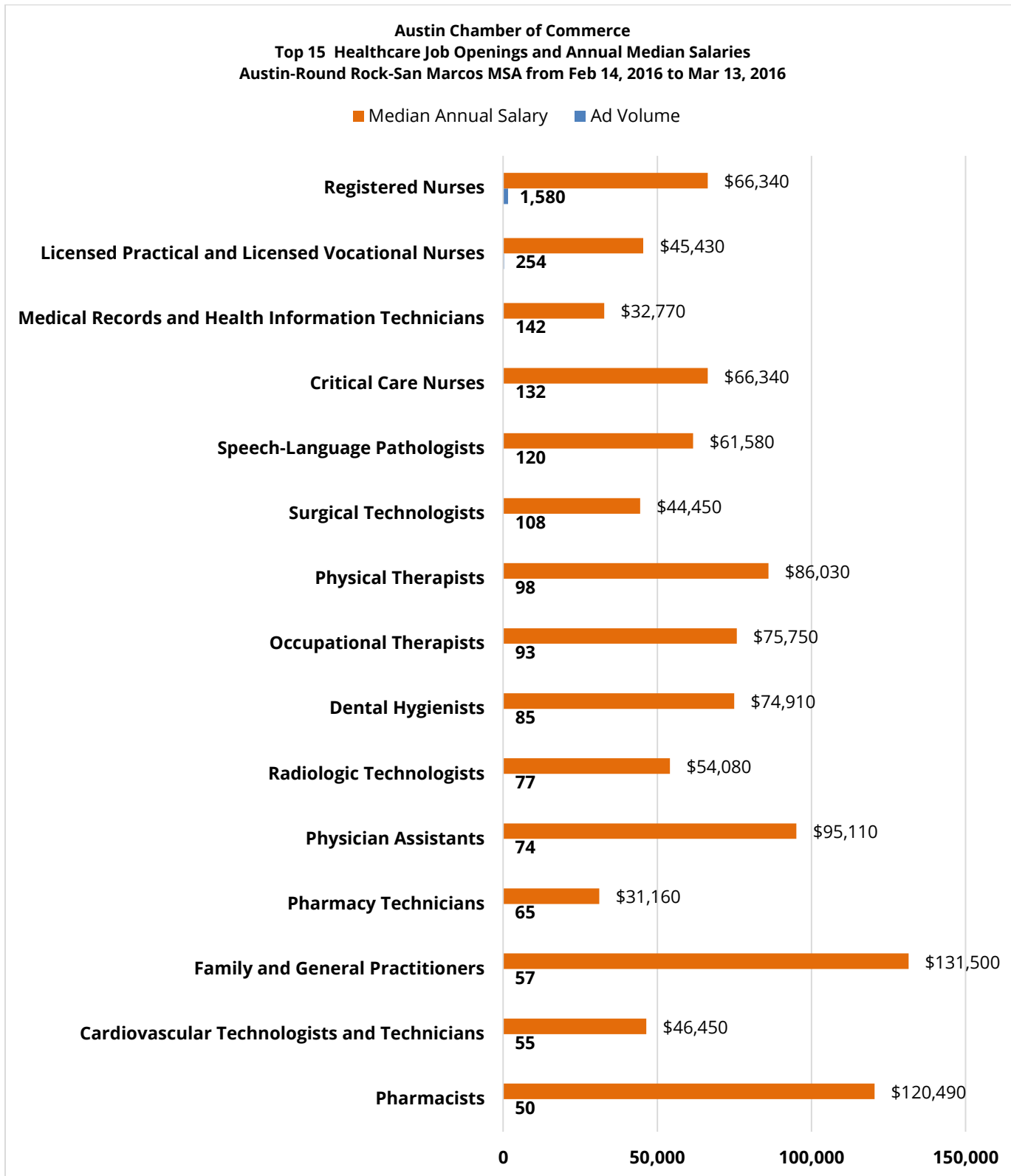


SOURCE: WANTED TECHNOLOGIES AND THE BUREAU OF LABOR STATISTICS

The **Hiring Scale** views the difficulty-to-fill indicator on market conditions. It calculates a score for each position that the employer is trying to fill. Several factors affect the hiring scale score that include the supply of available candidates, the overall demand for employers for people in the position, the location, the occupation, local unemployment rates, job site source, offered pay level, etc. The Hiring Scale scores jobs from 1 to 99 based on their projected difficulty-to-recruit.

TOP 15 HEALTHCARE JOB OPENINGS

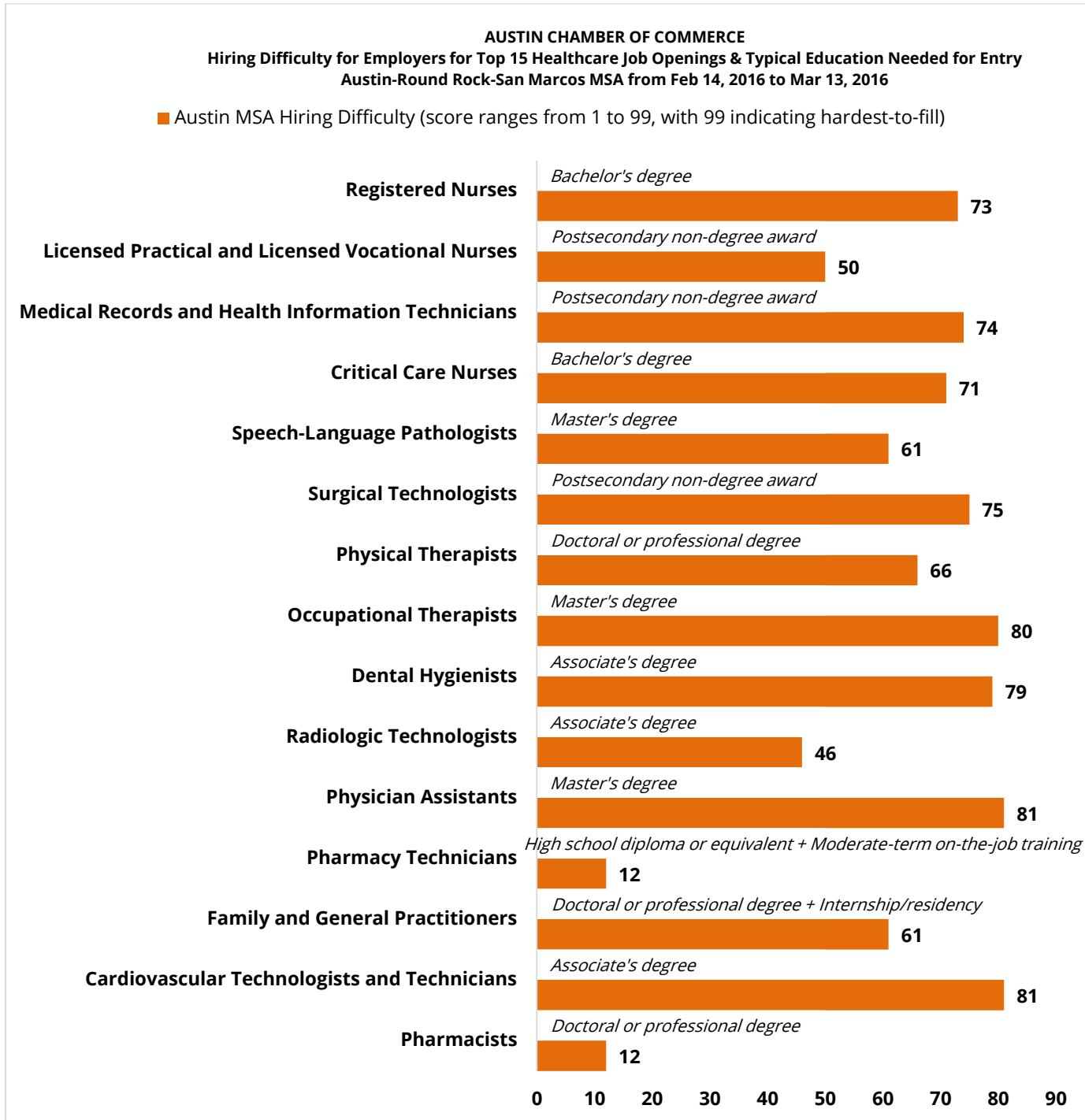
The chart below lists the top 15 unique available job postings under Healthcare Practitioners and Technical Occupations in the Austin – Round Rock – San Marcos MSA from February 14, 2016 to March 13, 2016.



SOURCE: THE CONFERENCE BOARD HELP WANTED ONLINE @ (HWOL) AND BUREAU OF LABOR STATISTICS, MAY 2015

TOP 15 HEALTHCARE JOB OPENINGS AND HIRING DIFFICULTY

The chart below lists the top 15 unique available job postings and its hiring difficulty under Healthcare Practitioners and Technical Occupations in the Austin – Round Rock – San Marcos MSA from February 14, 2016 to March 13, 2016.



SOURCE: WANTED TECHNOLOGIES AND THE BUREAU OF LABOR STATISTICS

The **Hiring Scale** views the difficulty-to-fill indicator on market conditions. It calculates a score for each position that the employer is trying to fill. Several factors affect the hiring scale score that include the supply of available candidates, the overall demand for employers for people in the position, the location, the occupation, local unemployment rates, job site source, offered pay level, etc. The Hiring Scale scores jobs from 1 to 99 based on their projected difficulty-to-recruit.

TOP HARD SKILLS IN DEMAND

The table below lists the top hard skills in demand for the *available jobs* in the Austin – Round Rock – San Marcos MSA from February 14, 2016 to March 13, 2016.

Top 20 Hard Skills in Demand by Employers	Required Skill by Volume	Year-to-Year Difference	Top Related Skills <i>(if 30% or more of the skill also reflects other required/optional skills)</i>
Quality Assurance	2,777	+364	
Java	2,674	+344	JavaScript (JS)
Structured Query Language (SQL)	2,235	-65	Java
Bilingual	2,142	+53	
Linux	2,132	+37	Python, Java, UNIX
Customer Relationship Management (CRM)	1,885	+151	
JavaScript (JS)	1,817	+315	Cascading Style Sheets (CSS), Java, Hypertext Markup Language (HTML), jQuery
Python	1,659	+399	Linux, Java, Practical Extraction and Reporting Language (PERL)
Technical Support	1,451	-88	
User Experience Design (UX)	1,408	+299	
Quality Control	1,332	+186	
Salesforce CRM SFDC	1,253	+89	Customer Relationship Management (CRM)
Hypertext Markup Language (HTML)	1,227	+113	Cascading Style Sheets (CSS), JavaScript (JS), Java
C#	1,211	+235	Java, Microsoft .NET Framework, JavaScript (JS), ASP.NET, Microsoft SQL Server (MS SQL), Web Services, Structured Query Language (SQL)
Cascading Style Sheets (CSS)	1,183	+304	JavaScript (JS), Hypertext Markup Language (HTML), jQuery, HTML5, Java, User Experience Design (UX)
Web Services	1,170	+44	Java, JavaScript (JS), Simple Object Access Protocol (SOAP), Representational State Transfer (REST), Extensible Markup Language (XML), C#, Structured Query language (SQL)
Pediatrics	1,149	+268	
Systems Development Life Cycle (SDLC)	1,107	+47	Java
Microsoft SQL Server (MS SQL)	1,063	+99	Microsoft SQL Server (MS SQL), Microsoft .NET Framework, C#, Structured Query Language (SQL), JavaScript (JS)
UNIX	1,063	-169	Linux, Java

SOURCE: WANTED TECHNOLOGIES

Skills in Demand provides a real-time view of skills currently in demand by employers. For example, of the available jobs from February 14, 2016 to March 13, 2016, 2,674 jobs required "Java" as a skill and 30% or more of those 2,674 job openings also posted required/optional skill(s) such as "JavaScript".

TOP CERTIFICATIONS IN DEMAND

The table below lists the top certifications in demand for the **available jobs** in the Austin – Round Rock – San Marcos MSA from February 14, 2016 to March 13, 2016.

Top 20 Certifications in Demand by Employers	Required Certification by Volume	Year-to-Year Difference	Top Related Certifications <i>(if 30% or more of the certification also reflects other required/optional certifications)</i>
Driver's License	6,489	+1,636	
Certified Registered Nurse (RN)	3,434	-155	Basic Life Support (BLS)
Basic Life Support (BLS)	2,019	-188	Certified Registered Nurse (RN), Advanced Cardiac Life Support (ACLS)
Certification in Cardiopulmonary Resuscitation (CPR)	1,563	+225	Certified Registered Nurse (RN)
Occupational Safety & Health Administration Certification (OSHA)	1,077	+230	
Advanced Cardiac Life Support (ACLS)	990	+173	Certified Registered Nurse (RN), Basic Life Support (BLS), Pediatric Advanced Life Support (PALS)
Continuing Education (CE)	952	+451	
Commercial Driver's License (CDL)	896	+72	
Food Safety Programs (HACCP)	725	+333	
First Aid Certification	694	+231	Certification in Cardiopulmonary Resuscitation (CPR)
HAZMAT	693	+21	
Special Education (SPED)	503	+31	
Certified Public Accountant (CPA)	451	+4	
Health Insurance Portability and Accountability Act (HIPPA)	446	+156	
Certified in Nursing Administration (CNA)	418	+70	Certified Nursing Assistant (CNA), Certified Registered Nurse (RN), Certification in Cardiopulmonary Resuscitation (CPR), Basic Life Support (BLS)
Project Management Professional (PMP)	408	+4	
Pediatric Advanced Life Support (PALS)	384	+34	Advanced Cardiac Life Support (ACLS), Certified Registered Nurse (RN), Certified Registered Nurse (RN), Basic Life Support (BLS), Emergency Nursing Pediatric Course (ENPC), HAZMAT, Certification in Cardiopulmonary Resuscitation (CPR)
Licensed Vocational Nurse (LVN)	358	+40	Certified Registered Nurse (RN), Certification in Cardiopulmonary Resuscitation (CPR), Basic Life Support (BLS), Certified Nursing Assistant (CNA), Patient Care Technician (PCT), Licensed Practical Nurse (LPN)
Certified Nursing Assistant (CNA)	332	+78	Certified in Nursing Administration (CNA), Certified Registered Nurse (RN), Basic Life Support (BLS), Patient Care Technician (PCT), Licensed Vocational Nurse (LVN), Certification in Cardiopulmonary Resuscitation (CPR)
Automated External Defibrillator (AED)	329	+169	Certification in Cardiopulmonary Resuscitation (CPR), First Aid Certification

SOURCE: WANTED TECHNOLOGIES

Certifications in Demand provides a real-time view of certifications currently in demand by employers. For example, of the available jobs from February 14, 2016 to March 13, 2016, 3,434 jobs required "Certified Registered Nurse" as a certification and 30% or more of those 3,434 job openings also posted other required/optional certification(s) such as "Basic Life Support (BLS)".

TOP SOFT SKILLS IN DEMAND

The table below lists the top soft skills in demand for the *available jobs* in the Austin – Round Rock – San Marcos MSA from February 14, 2016 to March 13, 2016.

Top 20 Soft Skills in Demand by Employers	Required Certification by Volume	Year-to-Year Difference
Oral and written communication skills	19,708	-135
Marketing	10,057	+1,688
Detail oriented	7,274	-597
Team-oriented, teamwork	7,255	-147
Creativity	6,614	-775
Customer service oriented	6,088	+173
Microsoft Office	5,948	-816
Integrity	5,919	-674
Self-starting / Self-motivated	5,853	-667
Problem solving	5,651	-762
Work independently	3,818	-752
Management skills	3,795	+1,066
Project Management	3,681	-765
Sales experience / ability	3,508	-653
Coaching	3,444	-571
Management experience	3,437	+1,060
Organizational skills	3,379	-836
Strong leadership skills	3,204	-423
Troubleshooting	3,185	-627
Time management	3,091	-527

SOURCE: WANTED TECHNOLOGIES

TOP EMPLOYERS

The table below lists the employers in the Austin - Round Rock - San Marcos MSA that posted **available unique ads** from February 14, 2016 to March 13, 2016.

Employer	Ad Volume
Ascension Health	785
DELL	740
IBM	576
HCA - The Healthcare Company	452
Oracle	401
Apple Inc.	364
The University of Texas System	352
Goodwill Industries of Central Texas	329
Deloitte	284
Robert Half International	275
ACCENTURE	273
Kforce Professional Staffing, Inc.	269
Randstad	250
Aerotek	218
Compass Group	210
Lowe's	198
Austin Independent School District	188
Kelly Services	166
Scott & White	163
UnitedHealth Group	154

SOURCE: THE CONFERENCE BOARD HELP WANTED ONLINE @ (HWOL)

RECRUITING AND STAFFING TALENT COMPANIES

Directory of Austin Chamber members who provide recruiting and staffing services in the Austin MSA.

Company	Member Since	Membership Level	Website	Phone
AcadiaHR	2007		http://www.acadiahr.com	(512) 465-9000
Addison Group	2015		http://www.addisongroup.com	(512) 615-0300
Adecco Employment Services	2001		http://www.adecco.com	(512) 454-5211
AimSourcing, Inc.	2002		http://www.aimsourcing.com	(512) 919-4243
Austin Fraser	2015		http://www.austinfraser.com	(512) 823-0011
Austin HR	2015		http://www.austinhr.com	(512) 796-1378
Becker Wright Consultants, LLC	2015		http://beckerwrightconsultants.com	(512) 263-7977
Blue Solutions	2015		http://www.austinbluesolutions.org	(512) 637-7144
Brooksource	2015		http://www.brooksource.com	(512) 270-3025
Burnett Specialists, Inc.	1984		http://www.burnettstaffing.com	(512) 794-0077
CSI Executive Search	2014		http://www.csi-executivesearch.com	(512) 301-1119
eESI - eEmployers Solutions, Inc.	2015	President	http://www.eesipeo.com	(512) 335-1171
Evins Personnel Consultants, Inc.	1996		http://www.HRnetConnection.com	(512) 454-9561
Experis	1995		http://www.experis.com	(512) 457-2700
Gary Job Corps Center	2012		http://www.jobcorps.org	(512) 396-6334
Goodwill Staffing Services	2004	President	http://www.gssaustin.org	(512) 637-7168
Hill Country Search Advisors, LLC	2015		http://www.hcsearchadvisors.com	(512) 413-8324
HireBetter	2014		http://hirebetter.com	(512) 355-1499
Hired.com	2015		http://www.hired.com	(512) 271-6931
HireStarter	2012		http://hirestarter.com	(512) 454-6222
HT Group (formerly HT Staffing, Ltd.)	2002	Opportunity Austin Investor & President	http://thehtgroup.com	(512) 533-9700
Indeed.com	2015	Chairman	http://indeed.com	(512) 459-5300
Integrated Human Capital	2010		http://www.ihcus.com	(512) 454-5627
Jobs2careers	2014		http://www.jobs2careers.com	(512) 808-0190
KeyStaff, Inc.	2009		http://www.keystaffinc.com	(512) 323-6055
L.K. Jordan & Associates	2005		http://lkjordan.com	(512) 342-0302
Manpower	1992		http://www.manpower.com	(512) 989-8999

Company	Member Since	Membership Level	Website	Phone
Meador Staffing Services of Austin, Inc.	1982		http://www.meador.com	(512) 346-6660
Paychex	1989		http://www.paychex.com	(512) 241-0513
Peak Performers	2016		http://www.peakperformers.org	(512) 453-8833
PMCS Services	2014	President	http://www.pmcsservices.com	(512) 948-3144
PMG	1994		http://www.offsitepersonnel.com	(800) 735-1730
PRG	2015		http://prg-usa.com	(512) 610-9711
Roc Search Ltd	2014		http://www.roc-search.com	(512) 649-1070
Spartan Staffing	2015		http://www.spartanstaffing.com/Austin	(512) 873-7798
swipejobs	2015		http://www.swipejobs.com	(415) 812-8178
TEK Systems	2014		http://www.teksystems.com	(512) 813-2200
The Personnel Store, Inc.	2003		http://www.thepersonnelstore.com	(512) 236-1400
TIBH Industries, Inc.	1987		http://www.tibh.org	(512) 451-8145
UT Austin - Student Employment Referral Service	1995		http://www.hirealonghorn.org	(512) 475-6243
vcfo, Inc.	1999	Opportunity Austin Investor	http://www.vcfo.com	(512) 345-9441
Workforce Career Center-East Center	1999		http://www.wfscapitalarea.com	(512) 223-5400
Workforce Career Center-North Center	2000		http://www.wfscapitalarea.com	(512) 454-9674
Workforce Career Center-South Center	2000		http://www.wfscapitalarea.com	(512) 381-4200
Workforce Solutions -Capital Area Workforce Board	1987	President	http://www.wfscapitalarea.com	(512) 791-7101
Workforce Solutions Rural Capital - Bastrop County	2011		http://www.wrksolutions.com	(512) 303-3916
Workforce Solutions Rural Capital - Caldwell & Hays County	2011		http://www.wfscapitalarea.com	(512) 597-7100
Workforce Solutions Rural Capital - Williamson County	2011		http://www.wfscapitalarea.com	(512) 597-7100

For more information on the services listed, go to <http://www.austinchamber.com/membership/member-directory/>

HIGHER EDUCATION/VOCATIONAL TRAINING/CAREER SCHOOLS AND COLLEGES

Directory of Austin Chamber members who provide post-secondary education or training in the Austin MSA.

Institution	Member Since	Membership Level	Website	Phone
Auguste Escoffier School of Culinary Arts	2011		http://www.escoffier.edu	(512) 451-5743
Austin Community College District	1973	Opportunity Austin Investor	http://www.austincc.edu	(512) 223-7598
The Art Institute of Austin	2008		http://new.artinstitutes.edu/austin	(512) 691-1767
Baylor University-Executive MBA Program	1995		http://www.baylor.edu/business/awemba	(512) 255-3622
The College of Health Care Professions-Austin	2014		http://www.chcp.edu	(512) 892-2835
Concordia University-Texas	2001	Opportunity Austin Investor & President	http://www.concordia.edu	(512) 313-3000
CyberTex, Inc.	2000		http://www.cybertex.edu	(512) 454-6116
DeVry University-Austin	2004		http://www.devry.edu/universities/us-locations/texas/austin-campus.html	(512) 231-2500
Everest Institute-Austin	2002	President	http://www.everest.edu/campus/austin	(512) 928-1933
Huston-Tillotson University	2000	Opportunity Austin Investor & President	http://www.htu.edu	(512) 505-3000
ITT Technical Institute-Austin	1985	President	http://www.itt-tech.edu	(512) 467-6800
MakerSquare	2014		http://www.makersquare.com	(512) 551-8482
National American University-Austin	2007		http://www.national.edu/locations/campuses/austin	(512) 651-4700
Park University	2005		http://www.park.edu/campus-centers/texas/tx-austin.html	(512) 385-7275
Paul Mitchell The School Austin	2003		http://austin.paulmitchell.edu	(512) 251-1644
Ron King Academy	2014		http://www.ronkingacademy.com	(512) 596-5000
Southern Careers Institute of Austin	2016		http://www.scitexas.edu/locations/austin	(512) 265-0203
St. Edward's University	1983	Chairman	http://www.stedwards.edu	(512) 448-8400
St. Michael's Learning Academy	2015		http://www.stmichaelslearningacademy.com	(832) 868-3067
Strayer University	2014		http://www.strayer.edu/texas/north-austin	(512) 568-3300
Texas State University	1996	Opportunity Austin Investor	http://www.txstate.edu	(512) 245-2121
The University of Texas at Austin	1996	Opportunity Austin Investor	http://www.utexas.edu	(512) 471-1232
The University of Texas at Austin-College of Pharmacy	2009		http://www.utexas.edu/pharmacy	(512) 471-3718
The University of Texas at Austin-Energy Institute	2012		http://energy.utexas.edu	(512) 475-8822
The University of Texas at Austin-McCombs School of Business	1990		http://www.mcombs.utexas.edu	(512) 471-5921
The University of Texas at Austin-Men's & Women's Athletics	2001		http://www.texasports.com	(512) 471-4602
The University of Texas at Austin-Human Dimensions of Organizations	2013		http://hdo.utexas.edu	(512) 232-8330
The University of Texas System	2006	President	http://www.utsystem.edu	(512) 499-4777
The UTEACH Institute	2015		http://uteach-institute.org	(512) 232-5850
University of Phoenix-Austin Campus	2005		http://www.phoenix.edu	(512) 344-1400

Institution	Member Since	Membership Level	Website	Phone
University of St. Augustine	2012		http://www.usa.edu/Texas.aspx	(512) 394-9766
Virginia College at Austin	2002	President	http://www.vc.edu	(512) 371-3500
Western Governors University Texas	2012	President	http://texas.wgu.edu	(512) 225-6634

For a compilation of Texas education and workforce training providers and other information, go to <http://www.texasindustryprofiles.com/apps/sti/about.asp>

For program types, costs and student outcomes of career schools and colleges, go to <https://apps.twc.state.tx.us/CSC/directory/search.do>

RESIDENTIAL REAL ESTATE SERVICES COMPANIES

Directory of Austin Chamber members who provide residential real estate services in the Austin MSA.

Company	Member Since	Membership Level	Website	Phone
12 Twelve Rivers Realty	2015		http://twelveriversrealty.com	(512) 588-1453
Amelia Bullock Realtors, Inc.		Opportunity Austin Investor	http://www.kuperrealty.com	(512) 345-2100
American Campus Communities	2007	Opportunity Austin Investor & President	http://www.americancampus.com	(512) 732-1000
Ameripro Funding, Inc.		Opportunity Austin Investor	http://www.ameriprofunding.com	(512) 335-5300
ARA, A Newmark Company		Opportunity Austin Investor	http://www.aranewmark.com/offices/austin	(512) 342-8100
Ardent Residential	2012	Opportunity Austin Investor	http://ardent-residential.com	(512) 472-6110
Auction.com	2015	President	https://www.auction.com	(512) 439-3535
Austin Luxury Residential	2015		http://margaretparma.kuperrealty.com	(512) 632-9519
Austin Portfolio Real Estate	2014	Chairman	http://www.austinportfoliorealestate.com	(512) 901-9600
AustinRealEstate.com	2015		https://www.austinrealestate.com	(512) 344-6000
Austin Real Pros	2011		http://www.austinrealpros.com	(512) 458-3730
Austin Title	2014	President	http://www.alamotitle-austin.com	(512) 459-7222
Belterra	2014		http://www.belterratexas.com	(512) 301-5000
Benchmark Development, Inc.	2006	Opportunity Austin Investor	http://benchmarktx.net	(512) 472-7499
Berkshire Hathaway HomeServices Realty	2014	President	http://www.bhstxrealty.com	(512) 483-6000
Berkshire Realty Holdings		Opportunity Austin Investor	http://www.bpadv.com	
Bonner Carrington LLC	2003	Opportunity Austin Investor	http://www.bonnergarrington.com	(512) 220-8000
Boutique Real Estate	2014		http://theboutiquerealestate.com	(512) 481-0800
Brookfield Residential	2008	Opportunity Austin Investor & President	http://www.brookfieldresidential.com	(512) 391-1330
Buffington Homes	2014	Opportunity Austin Investor	http://www.mybuffington.com	(512) 579-4800
CalAtlantic Homes	2014	Opportunity Austin Investor & President	http://www.calatlantichomes.com	(512) 506-4000

Company	Member Since	Membership Level	Website	Phone
CapRidge Partners, LLC	1994	Opportunity Austin Investor	http://www.capridgepartners.com	(512) 536-1111
Capstone Title	2014		http://www.capstonetitletx.com	(512) 270-4755
Carol Dochen Realtors, Inc.	1991		http://www.caroldochenrealtors.com	(512) 345-2227
Catellus Development Corporation	2002	Opportunity Austin Investor	http://catellus.com	(512) 703-9200
Cathy Coneway		Opportunity Austin Investor	http://www.cathyconeway.com	(512) 422-5677
Centro Development LLC	2002		http://www.centrodevelopment.com	(512) 474-8700
Cielo Property Group	2014	Opportunity Austin Investor	http://cielopropertygroup.com	(512) 600-7900
Coldwell Banker United, Realtors	1991		http://www.cbunited.com	(512) 691-1965
Colliers International	2015	President	http://www.colliers.com/en-us	(512) 539-3000
Constructive Residential	2014		http://www.constructiveresidential.com	(512) 247-8788
Corridor Title Co.	2012		http://www.corridortitleco.com	(512) 894-0187
Cousins Properties, Inc.	1993	Opportunity Austin Investor	http://www.cousinsproperties.com	(512) 477-3434
Cushman & Wakefield Oxford Commercial	1982	Opportunity Austin Investor	http://www.oxfordcommercial.com	(512) 474-2400
CWS Corporate Housing		Opportunity Austin Investor	http://www.cwshousing.com	(512) 592-5087
CWS Apartment Homes		Opportunity Austin Investor	http://www.cwsapartments.com	(512) 837-3028
Cypress Real Estate Advisors, Inc.	2003	Opportunity Austin Investor	http://www.cypress-advisors.com	(512) 494-8510
D.R. Horton - Austin	1964	Opportunity Austin Investor	http://www.drhorton.com	(512) 345-4663
David Weekley Homes	2004	Opportunity Austin Investor	http://www.davidweekleyhomes.com	(512) 821-8800
DEN Property Group	2010		http://www.denpg.com	(512) 222-3364
Denise Bodman - Real Estate Agent	2015		https://www.realtyaustin.com/agents/Denise-Bodman.php	(512) 903-5129
Diane Dopson Properties	2010		http://www.dianedopson.com	(512) 472-3044
Dilato LLC	2015		http://www.dilatollc.com	(512) 441-6609
Dominion Advisors		Opportunity Austin Investor	http://www.dominionadvisors.com	(512) 457-8600
Dwyer Realty Companies	2006		http://www.dwyerrealty.com	(512) 327-7415

Company	Member Since	Membership Level	Website	Phone
Easter and Easter Realtors	2014		http://www.easterandeaster.com	(512) 487-1999
Endeavor Real Estate Group	2002	Opportunity Austin Investor & President	http://www.endeavor-re.com	(512) 682-5500
Engel & Volkers Austin	1995		http://www.turnquistpartners.com	(512) 328-3939
Equitable Commercial Realty (ECR)	2010	Opportunity Austin Investor	http://www.ecrtx.com	(512) 505-0000
ERA Colonial Real Estate	2013	President	http://www.colonialrealestate.com	(512) 452-7755
Forestar Group Inc. (Forestar Real Estate Group Inc.)	2007	Opportunity Austin Investor & Chairman	http://www.forestargroup.com	(512)433-5217
Gottesman Residential Real Estate	2003	Opportunity Austin Investor	http://www.gottesmanresidential.com	(512) 451-2422
Gracy Title	1966	Opportunity Austin Investor & President	http://www.gracytitle.com	(512) 472-9231
Granite Properties of Texas	1990	Opportunity Austin Investor	http://www.graniteproperties.com	(512) 469-0925
Greystar Management	2014		http://www.greystar.com	(512) 473-4224
Heritage Title Company of Austin, Inc.	1985	Opportunity Austin Investor & President	http://www.heritagetitleofaustin.com	(512) 505-5000
Highland Resources, Inc.	1974	Opportunity Austin Investor	http://www.highlandresources.net	(512) 474-6491
HomeCorp Relocation Real Estate Services	2015		http://www.homecorporelocation.com	(713) 334-2677
Impact Developers	2014		http://impactdevelopers.com	(512) 237-7500
Independence Title Company	2005	Opportunity Austin Investor & President	http://www.independencetitle.com	(512) 454-4500
Investors Alliance, Inc.		Opportunity Austin Investor	http://www.investorsallianceinc.com	(512) 480-8100
Jackson Properties	1994		http://jacksonproperties.com	(512) 892-2500
JB Goodwin REALTORS	1972		http://www.jbgoodwin.com	(512) 502-7800
Jill Brumley, REALTOR - Engel & Voelkers	2015		http://jillbrumleyrealtor.com	(512) 914-7774
Jimbo Cotton		Opportunity Austin Investor	http://matexas.com/agents/jimbo-cotton	(512) 467-4056
JMI Realty		Opportunity Austin Investor	http://www.jmirealty.com	(512) 539-3600
Kathy Morgan (Team) - Austin Portfolio Real Estate	2014		http://www.luxuryrealestate.com/profiles/52794-kathy-morgan	(512) 970-2944

Company	Member Since	Membership Level	Website	Phone
Keller Williams - Patricia S. Tauber	2015		http://austin.yourkwoffice.com	(512) 402-3241
Keller Williams Realty International	2015		http://www.kw.com	(512) 327-3070
Kuper Sotheby's International Realty	2014	Opportunity Austin Investor & President	http://www.kuperrealty.com/eng	(512) 261-0008
Larry Peel Company	2012	Opportunity Austin Investor	http://www.larrypeel.com	(512) 327-3333
LEDIC Realty Company		Opportunity Austin Investor	http://www.ledic.com	(512) 804-0207
Lee Easter, Inc., Realtors & Builders	1991		http://LeeEaster.com	(512) 255-1111
Lennar Homes	2012	Opportunity Austin Investor & Chairman	http://www.lennar.com	(512) 418-0258
Lincoln Property Company	2012	Opportunity Austin Investor	http://www.lpc.com	(512)322-3210
Linda Welsh Realty Group at Keller Williams Realty	2005		http://www.LindaWelshRealty.com	(512)263-1030
Marathon Real Estate	2014		http://www.marathon-re.com	(512) 653-1966
Mathias Partners Commercial Real Estate		Opportunity Austin Investor	http://mathiaspartners.com	(512) 330-9111
McGuyer Home Builders MHI		Opportunity Austin Investor	http://www.mcguyehomebuilders.com	(512) 502-2050
Milestone Community Builders	2013	Opportunity Austin Investor & President	http://www.mymilestone.com	(512) 686-4986
Momark Development, LLC	2006		http://www.momarkdevelopment.com	(512) 391-1789
Moreland Properties	2016	Opportunity Austin Investor	http://www.moreland.com	(512) 480-0848
Moreland Properties, Inc. - Rita Keenan	2012		http://www.moreland.com	(512) 480-0848
Mustin & Porter Co. Realtors	2015		http://www.aboutaustin.com	(512) 282-2110
Newland Communities	2000		http://www.newlandcommunities.com	(512) 244-6667
Oden Hughes, LLC	2013	Opportunity Austin Investor	http://odenhughesllc.com	(512) 813-7111
Pauly Presley Realty	2014		http://paulypresleyrealty.com	(512) 482-9602
Pegalo Properties	2013		http://www.501studios.com/pegalo-properties	(512) 485-3000
Pioneer Real Estate Services	2005		http://www.pioneeraustin.com	(512) 447-4496
Post Properties, Inc.		Opportunity Austin Investor	http://www.postproperties.com	(404) 846-5000

Company	Member Since	Membership Level	Website	Phone
Presidium Group	2015		http://www.presidiumre.com	(512) 494-4224
Private Label Realty		Opportunity Austin Investor	http://www.privatelabelrealty.com	(512) 217-2532
Pulte Group	2015	Opportunity Austin Investor & President	http://www.pulte.com	(512) 795-0170
Prominent Title, LLC	2007		http://www.ptaustin.com	(512) 498-3500
RE/MAX Austin Skyline	2004	President	http://www.austinskylinerealestate.com	(512) 328-5151
Realty Austin	2012	Opportunity Austin Investor	http://www.realtyaustin.com	(512) 241-1300
Realty Austin - Kim Fodor	2015		http://www.realtyaustin.com	(512) 809-3844
Realty Austin - Lori Goto	2012		http://www.realtyaustin.com/agents/Lori-Goto.php	(512) 461-1577
RedLeaf Properties, LLC	2011		http://www.redleaf-properties.com	(512) 472-5003
Reilly Realtors	2015		https://www.austinhomelistings.com	(512) 600-1800
Reliant Title		Opportunity Austin Investor	http://www.relianttitleusa.com	(512) 279-1160
Republic Ranches LLC	2015		http://www.republicranches.com	(512) 658-8517
Richard Schley Realty, LLC	2014	President	http://www.schleyrealty.com	(512) 983-0021
Riverside Resources Corp.	2014	Opportunity Austin Investor	http://www.riversideresources.com	(512) 476-7806
Rives Valuation Services, Inc.	2015		http://www.austinappraisalshop.com	(512) 380-9490
Roxan Coffman Properties	2013	Chairman	http://www.roxancoffman.com	(512) 477-6666
Sackman Enterprises	2015		http://sackman.com	(212) 595-5565
Savy Realty	2015		http://www.callsavy.com	(281) 684-2076
Schlosser Development Corporation	2004	Opportunity Austin Investor	http://www.schlosserdevelopment.com	(512) 472-7774
Seaholm Power, LLC Commercial Developer		Opportunity Austin Investor	http://www.seaholm.info	(512) 458-8153
Simmons Vedder Partners, Inc.	2013		http://www.simmonsvedder.com	(512) 381-6103
South Rita Ranch		Opportunity Austin Investor	http://www.santaritaaustin.com	(512) 572-0506
Stanberry & Associates	1983	President	http://www.stanberry.com	(512) 327-9310
State Street Property Management	2015	President	http://www.ststreet.com	(512) 222-3870
Stratus Properties, Inc.	2012	Opportunity Austin Investor	http://www.stratusproperties.com	(512) 478-5788
Stream Realty Partners - Austin, LP	2006	Opportunity Austin Investor	http://streamrealty.com	(512) 481-3000

Company	Member Since	Membership Level	Website	Phone
Strub Residential	2015		http://www.strubresidential.com	(512) 524-5558
SuVida Enterprises	2013		http://www.suvidaenterprises.com	(512) 627-1586
Tate Property	2013		http://www.tateproperty.com	(512) 474-8283
Team West Realty	2015		http://teamwestre.com	(512) 296-0669
Teeples Partners, Inc.	2003	Opportunity Austin Investor	http://www.teeplespartners.com	(512) 329-5755
Tenura Holdings, Inc.		Opportunity Austin Investor	http://tenurahomecenter.com	(512) 524-8888
Texas Realty Capital, LP		Opportunity Austin Investor	http://trcaustin.com	(512) 450-6800
The Sutton Company	2014		http://www.suttoncompany.com	(512) 478-8300
Thompson Properties, Inc.	1998		http://www.thompsonproperties.com	(512) 327-5999
Tramor Properties	2004	Opportunity Austin Investor & President	http://www.tramor.com	(512) 658-9318
Trinity Real Estate Finance		Opportunity Austin Investor	http://www.trinityref.com	(512) 328-5600
TurnKey Vacation Rentals	2014		http://turnkeyvr.com	(888) 512-0498
TX Real Estate People LLC	2015		http://www.txrealestatepeople.com	(512) 436-8160
Urbanspace Real Estate + Interiors	2006	Opportunity Austin Investor	http://www.urbanspacerealtors.com	(512) 457-8884
Vacasa	2015		http://www.vacasa.com/usa/Texas/Austin	(512) 540-5905
Walton Development	2014		http://www.waltondm.com	(512) 347-7070
Waterloo Realty	2014		http://www.waterloorealty.com	(512) 720-6280
Weichert, Realtors - Barton Harris & Co.	2012		http://www.bartonharrisco.com	(512) 330-9300
Wes Peoples Homes		Opportunity Austin Investor	http://wespepleshomes.com	(512) 338-5300
Wilson & Goldrick Realtors, Inc.	1989	President	http://www.wilsongoldrick.com	(512) 328-0022

For more information on the services listed, go to <http://www.austinchamber.com/membership/member-directory/>