



JOB OPENINGS REPORT DECEMBER 2015

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**AUSTIN - ROUND ROCK - SAN MARCOS MSA
(NOVEMBER 14, 2015 to DECEMBER 13, 2015)**

austinchamber.com/jobopenings

The following job market report is designed to provide insight into current employer demands, skills and occupations in the Austin area. A directory of Austin Chamber members who provide postsecondary/vocation training, recruiting/staffing companies and residential real estate services can be found at the end of this report.

INSIGHTS

- **Approximately 40,000 Available Job Openings during the monthly reporting period, an increase of 2,000 postings compared to the same period last year.**
- **Year-to-year changes in December's Available Job Postings saw its narrowest increase since 2011.**
- **Largest year-over-over increases in the *Computer and Mathematical, Sales and Related, Transportation and Material Moving, Management and Food Preparation and Serving Related* categories.**
- **About 7,600 or 19 percent of available job openings are tech-related.**
- **6 out of 15 of the top occupations in the region are tech jobs.**

TOP JOB OPENINGS BY OCCUPATIONAL GROUP

There were approximately 40,000 *Available Job Openings* during the December 2015 monthly reporting period. With more than 100 companies announcing [relocation or expansion plans](#), Austin has become a leading area for healthcare, tech and innovation. Like other regions of the country, there is also a high demand for skilled workers. Unlike other parts of the country, Austin has one of the strongest economies, a diverse and creative culture, and a lower cost of living compared to similar regions. With the right skill set, the analogy is true: one could walk across the street and get a job at hundreds of great companies who work and live throughout the region.

This includes Accenture, Apple, Ascension Health, Dell, Deloitte, Facebook, GM, Google, HID Global, IBM, Oracle, Samsung, RetailMeNot, Texas State University, The University of Texas at Austin, VISA and Whole Foods.

According to the Texas Workforce Commission, the Austin MSA reported approximately **35,100 unemployed** in November 2015. Approximately 68% of unemployment insurance (UI) claimants that are actively seeking a job in Travis County have less than an associate's degree.

Over 7,600 or 19 percent of the available openings during the December reporting period fell under **Computer and Mathematical Occupations**, reflecting an increase of approximately 650 more tech-related jobs year over year. The number of available positions under **Healthcare Practitioners and Technical Occupations** decreased slightly this month, compared to the previous month.

MONTHLY AD TRENDS

The total number of available job postings was roughly 23,000 in December 2011 and have risen to 40,000 in December 2015. Of the 40,000 job postings, about 40 percent are *New Job Openings*, which for the first time, saw a decline compared to the previous year since 2011.

TOP 15 JOB OPENINGS

First-Line Supervisors of Retail Sales Workers, Retail Salespersons and **Software Developers, Applications** are the top three occupations which added 150 or more available job openings compared to December 2014. Companies such as *IBM, DELL, ACCENTURE, General Motors Corporation, Amazon, PayPal, Oracle and Charles Schwab* are posting available positions for **Software Developers, Applications**. There are about 540 internship positions posted that are not reflected in this report, mostly for **Public Relations Specialists, Registered Nurses, Software Developers, Applications, Market Research Analysts and Marketing Specialists, Web Developers** and **Electricians**. *IBM, HCA-The Healthcare Company, VMWare, LIVESTRONG, Intel, Cadence Design Systems, Inc., DELL, Deloitte and American Express* are some of the companies that have posted internship positions in December 2015.

TOP 15 JOB OPENINGS, HIRING DIFFICULTY, AND TYPICAL EDUCATION NEEDED

Compared nationally, Austin has an easier time filling the following occupations: **Heavy and Tractor-Trailer Truck Drivers, Computer Systems Analysts** and **Retail Salespersons**.

TOP 15 JOB OPENINGS UNDER THE COMPUTER AND MATHEMATICAL OCCUPATIONS

IBM, DELL, ACCENTURE, Apple, Inc., Oracle, The University of Texas System, Amazon, Charles Schwab Corporation, Electronic Arts and Visa, Inc. are some of the companies that posted jobs in this category. There are about 130 available internships in this category with postings from *IBM, VMware, DELL, Cox Communications, Electronic Arts and Intel*.

TOP 15 JOB OPENINGS AND ITS HIRING DIFFICULTY AND TYPICAL EDUCATION NEEDED FOR ENTRY FOR COMPUTER AND MATHEMATICAL OCCUPATIONS

It is easier to hire **Software Developers, Applications** and **Network and Computer Systems Administrators** in the Austin MSA, compared to San Francisco MSA and San Jose MSA. All the jobs in this category would require some form of postsecondary education.

TOP 15 JOB OPENINGS UNDER THE HEALTHCARE PRACTITIONERS AND TECHNICAL OCCUPATIONS

The top three healthcare occupations in our region are **Registered Nurses, Licensed Practical and Licensed Vocational Nurses** and **Critical Care Nurses**. **Registered Nurses** is the only healthcare-related occupation in the *Top 15 Job Openings* for all occupations. Companies such as *Ascension Health, HCA-The Healthcare Company, Scott & White, UnitedHealth Group, Community Health Systems Inc.,* and *Brookdale Senior Living* have posted openings under this occupational category.

TOP 15 JOB OPENINGS AND ITS HIRING DIFFICULTY AND TYPICAL EDUCATION NEEDED FOR ENTRY FOR HEALTHCARE PRACTITIONERS AND TECHNICAL OCCUPATIONS

It is harder to hire **Registered Nurses, Licensed Practical and Licensed Vocational Nurses** and **Critical Care Nurses** in the Austin MSA than other Texas cities such as Dallas, Houston and San Antonio. All the healthcare jobs on this list, except **Pharmacy Technicians** and **Pharmacists**, are harder to fill in our region when compared nationally. Williamson County accounted for most of the job posting increase in December 2015. There are about 50 posted internship opportunities in this occupational category from companies such as *HCA-The Healthcare Company* and *Scott & White*. About a quarter of those postings are from Williamson County.

TOP 20 HARD SKILLS IN DEMAND

All the hard skills in demand, except **Structured Query Language**, have seen an increase in demand by employers compared to the same time period last year. Both **Java** and **Python** are the hard skills that saw a 400 plus increase in demand this month and also the top two skills that local employers post for under internship openings. The hard skills in demand by employers for entry level jobs requiring an associate's degree are **Geriatrics, Pediatrics, Quality Control, Bilingual, Quality Assurance, Medical-Surgical Nursing, Critical Care** and **Technical Support**.

TOP 20 CERTIFICATIONS IN DEMAND

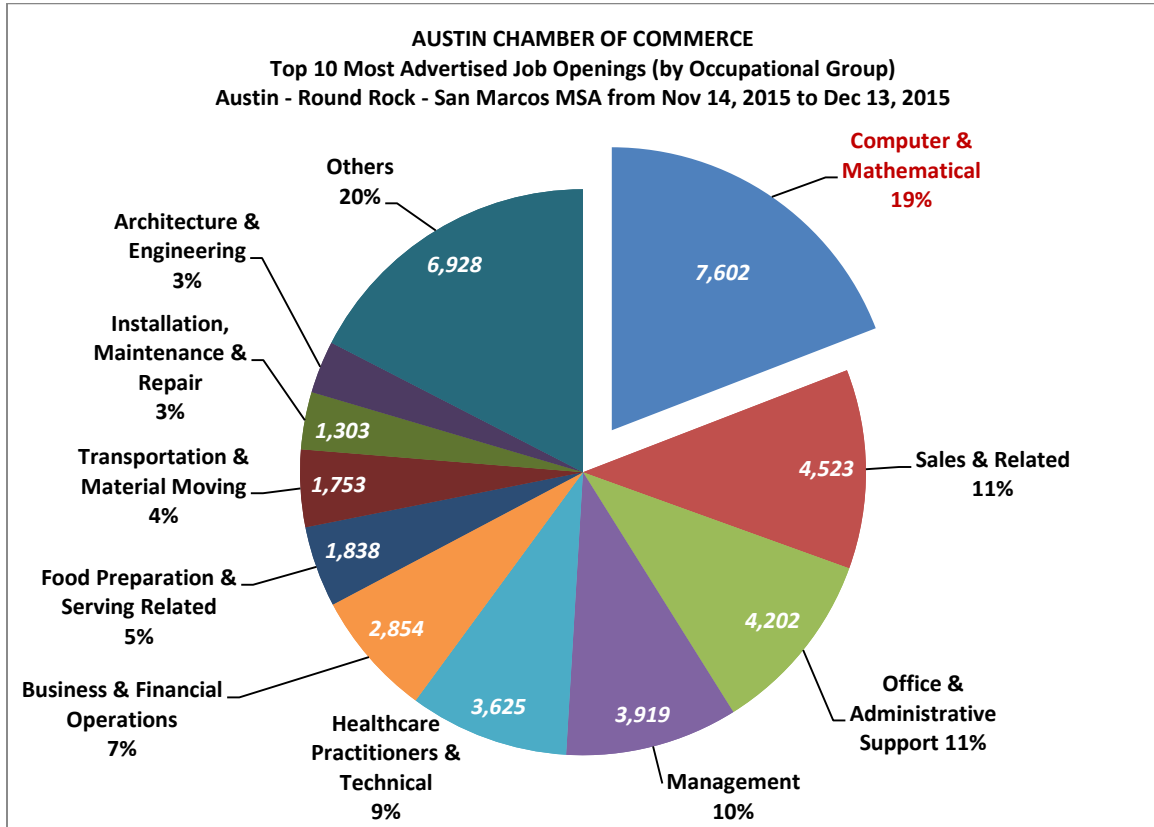
Certified Registered Nurse (RN), Basic Life Support (BLS) and Certification in Cardiopulmonary Resuscitation (CPR) continue to be the top three healthcare-related certifications in demand by regional employers. Burger King, H E Butt Grocery Company, Compass Group, Whataburger, Sodexo Inc., and Aramark Corporation are some of the companies that have posted jobs requiring Food Safety Programs (HACCP). BBVA Compass, Wells Fargo, Capital One, JPMorgan Chase & Co., University Federal Credit Union and BB&T Corporation are the companies that have posted for Nationwide Mortgage Licensing System (NMLS) certifications. Certified Information Systems Security Professional (CISSP) made the list this month and companies such as PricewaterhouseCoopers, DELL, Oracle and Acxiom have posted jobs requiring or preferring this certification.

TOP 20 SOFT SKILLS IN DEMAND

Local employers increasingly seeking candidates with soft skills such as **Oral and written communication skills, Marketing, Detail Oriented, Creativity** and **Team-oriented**. There is also significant increase for Management Skills, Management Experience and Customer Service Oriented skills.

TOP JOB OPENINGS

The chart and table below lists the available unique ads in major occupation groups from November 14, 2015 to December 13, 2015, a mid-monthly timeframe closely associated with federal jobs numbers.



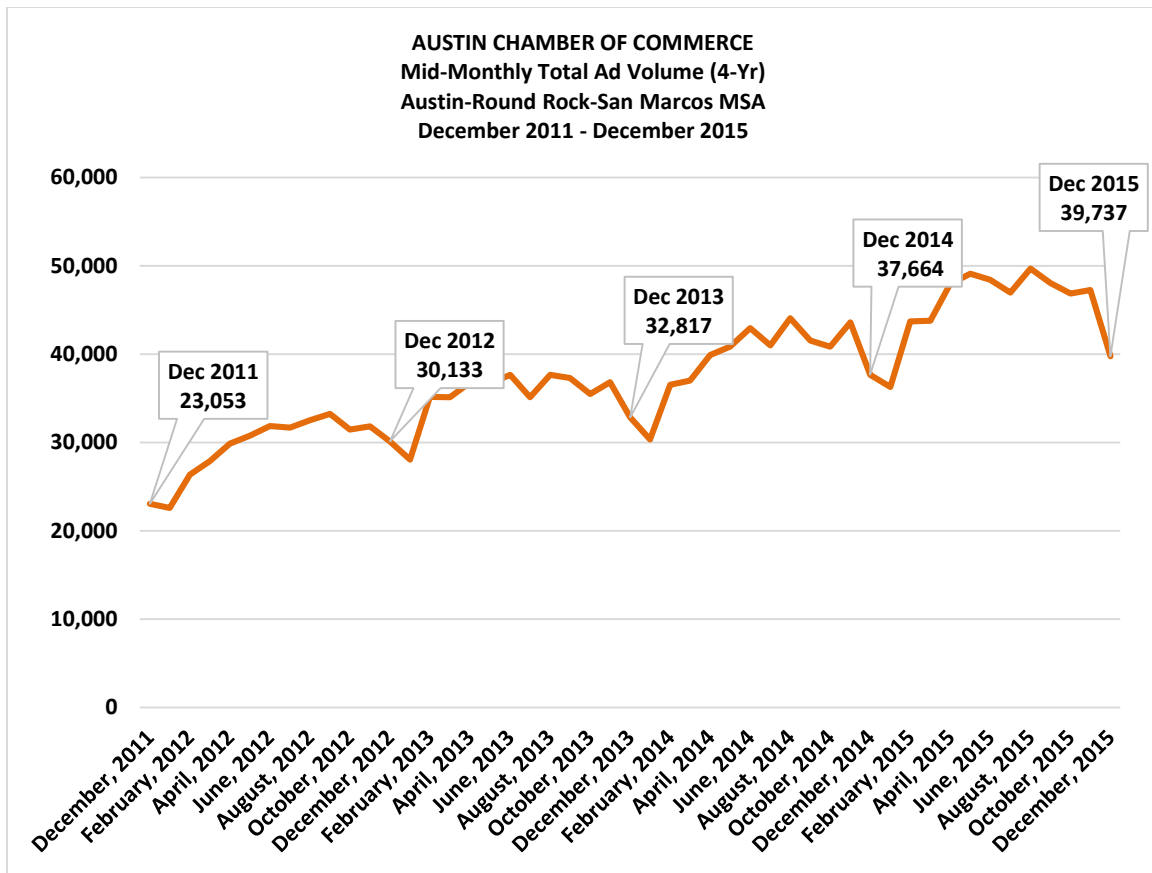
SOURCE: THE CONFERENCE BOARD HELP WANTED ONLINE® (HWOL)

| Major Occupation Group | Ad Volume | Year-to-Year Percentage Change | Year-to-Year Difference |
|--|-----------|--------------------------------|-------------------------|
| Computer and Mathematical Occupations | 7,602 | 9.30% | 646 |
| Sales and Related Occupations | 4,523 | 11.10% | 451 |
| Office and Administrative Support Occupations | 4,202 | 1.70% | 71 |
| Management Occupations | 3,919 | 8.30% | 302 |
| Healthcare Practitioners and Technical Occupations | 3,625 | -3.70% | -140 |
| Business and Financial Operations Occupations | 2,854 | 8.50% | 223 |
| Food Preparation and Serving Related Occupations | 1,838 | 19.00% | 294 |
| Transportation and Material Moving Occupations | 1,753 | 23.90% | 338 |
| Installation, Maintenance, and Repair Occupations | 1,303 | 1.30% | 17 |
| Architecture and Engineering Occupations | 1,190 | -1.50% | -18 |
| Others (13) | 6,928 | -1.60% | -112 |
| Total (23) | 39,737 | 5.50% | 2,072 |

SOURCE: THE CONFERENCE BOARD HELP WANTED ONLINE® (HWOL)

MONTHLY AD TRENDS

The line chart below shows the monthly total volume of online ads posted in the Austin - Round Rock - San Marcos MSA from December 2011 through December 2015.



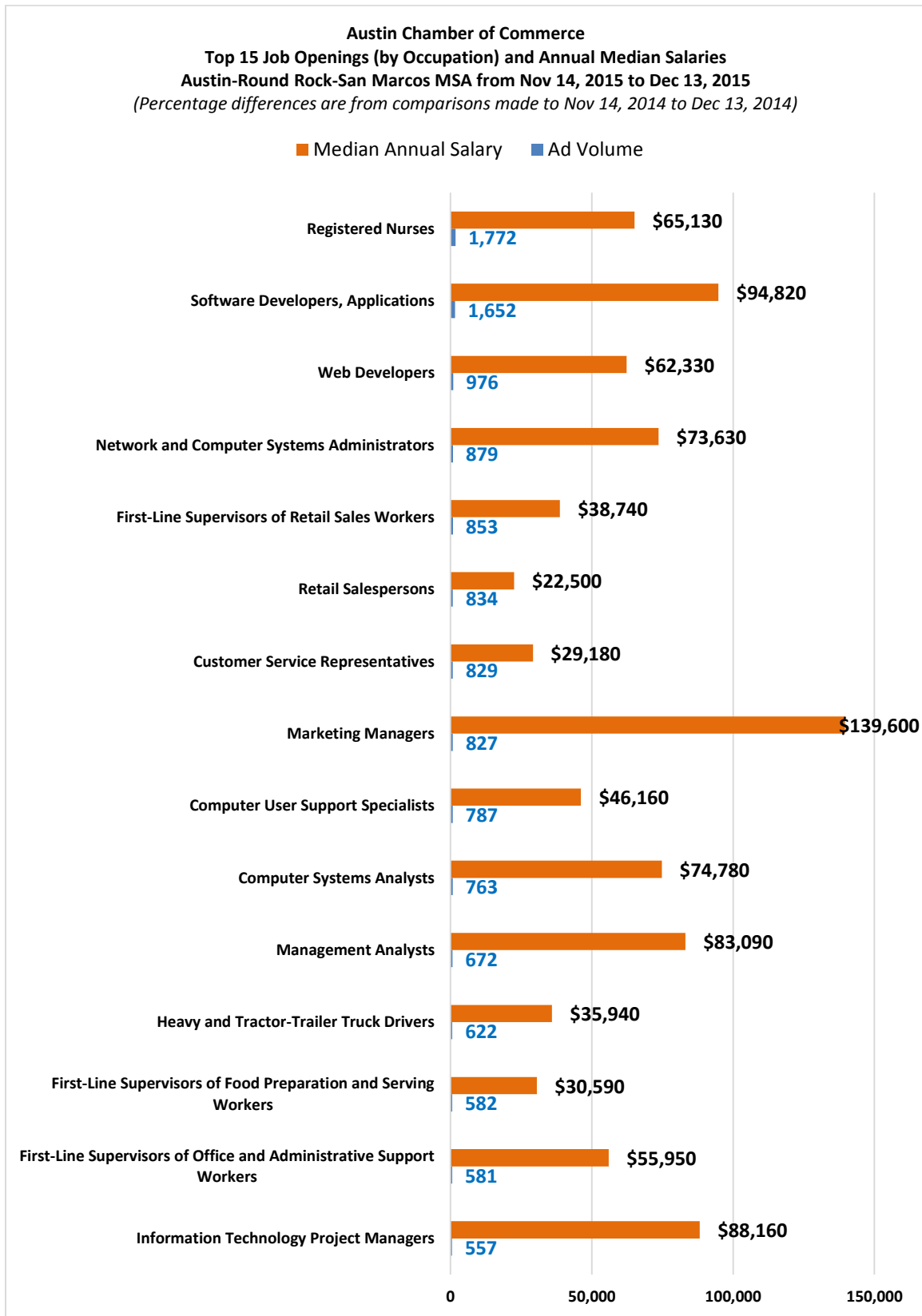
SOURCE: THE CONFERENCE BOARD HELP WANTED ONLINE® (HWOL)

Note: The data for December 2015 would be the sum of all posted ads from November 14, 2015 to December 13, 2015. This reference period is aligned to the Bureau of Labor Statistics (BLS) unemployment job search time period to provide a more accurate comparison of labor supply and labor demand.

Source: The Conference Board Help Wanted OnLine® (HWOL) Program
(with data collection by Wanted Technologies)

TOP 15 JOB OPENINGS

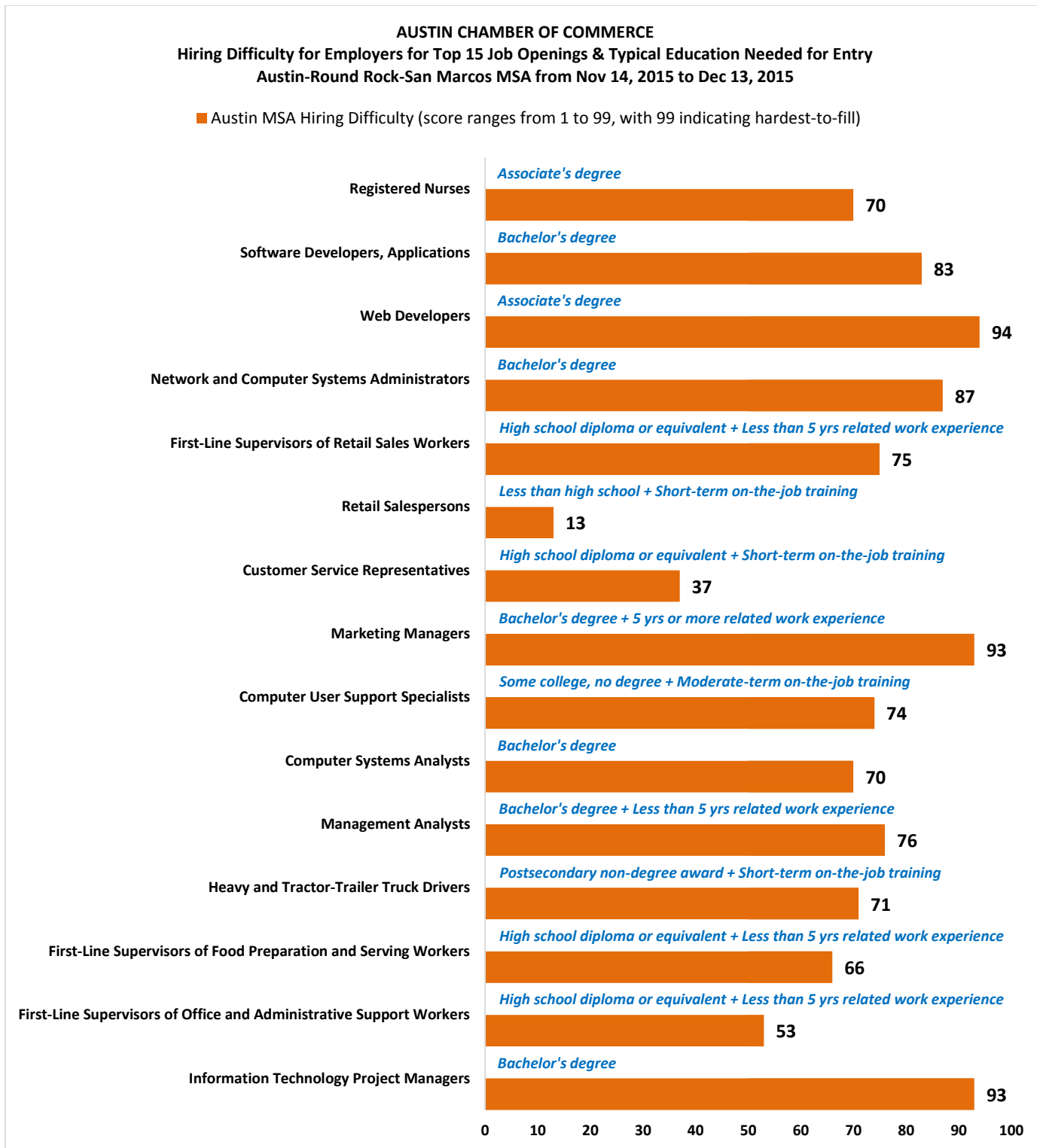
The chart below lists the top 15 unique available job postings in the Austin – Round Rock – San Marcos MSA from November 14, 2015 to December 13, 2015.



SOURCE: THE CONFERENCE BOARD HELP WANTED ONLINE® (HWOL) AND BUREAU OF LABOR STATISTICS, MAY 2014

TOP 15 JOB OPENINGS AND HIRING DIFFICULTY

The chart below lists the top 15 unique available job postings and its hiring difficulty in the Austin – Round Rock – San Marcos MSA from November 14, 2015 to December 13, 2015.

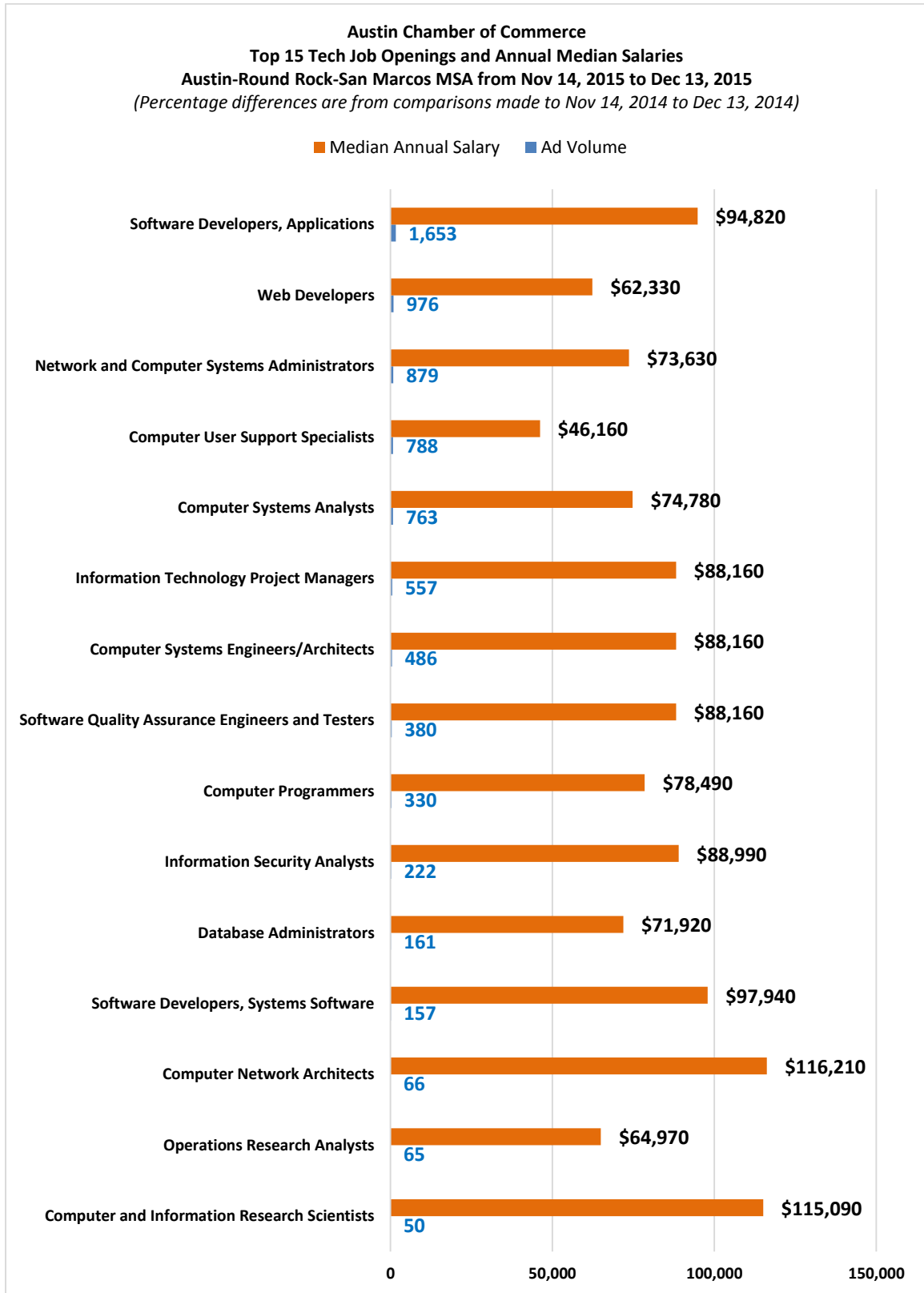


SOURCE: WANTED TECHNOLOGIES AND THE BUREAU OF LABOR STATISTICS

The **Hiring Scale** views the difficulty-to-fill indicator on market conditions. It calculates a score for each position that the employer is trying to fill. Several factors affect the hiring scale score that include the supply of available candidates, the overall demand for employers for people in the position, the location, the occupation, local unemployment rates, job site source, offered pay level, etc. The Hiring Scale scores jobs from 1 to 99 based on their projected difficulty-to-recruit.

TOP 15 TECH JOB OPENINGS

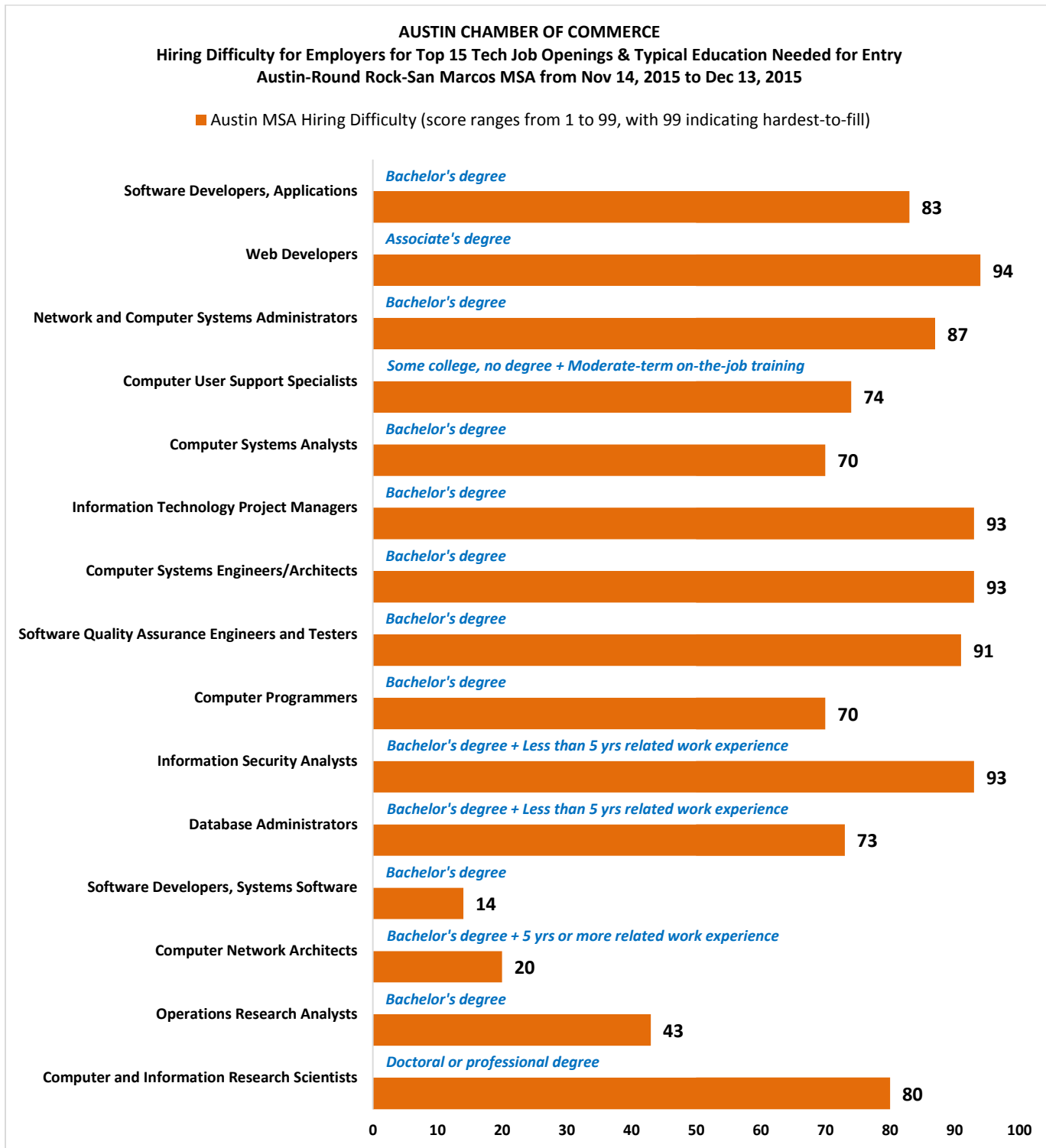
The chart below lists the top 15 unique available job postings under Computer and Mathematical Occupations in the Austin – Round Rock – San Marcos MSA from November 14, 2015 to December 13, 2015.



SOURCE: THE CONFERENCE BOARD HELP WANTED ONLINE® (HWOL) AND BUREAU OF LABOR STATISTICS, MAY 2014

TOP 15 TECH JOB OPENINGS AND HIRING DIFFICULTY

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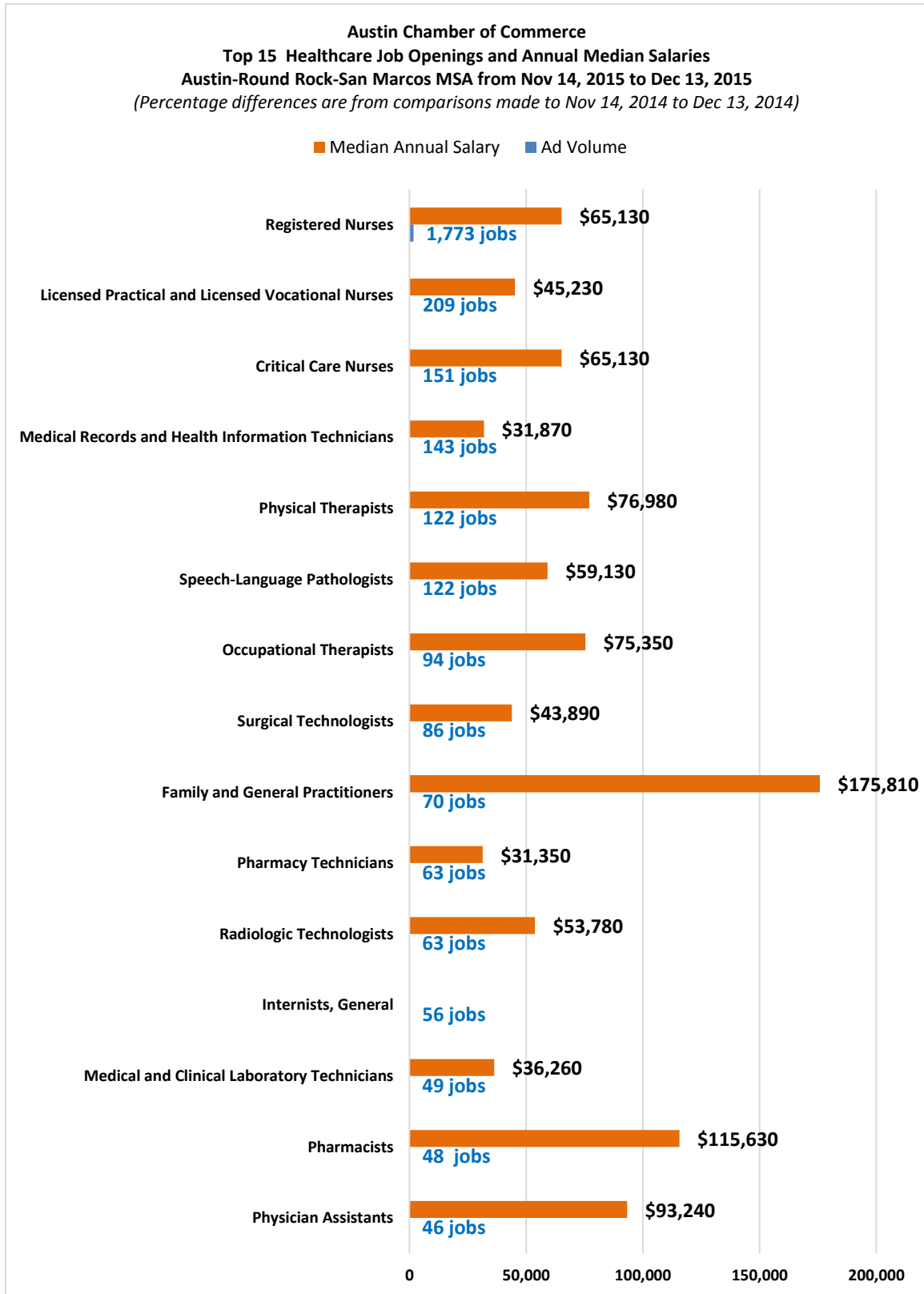


SOURCE: WANTED TECHNOLOGIES AND THE BUREAU OF LABOR STATISTICS

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TOP 15 HEALTHCARE JOB OPENINGS

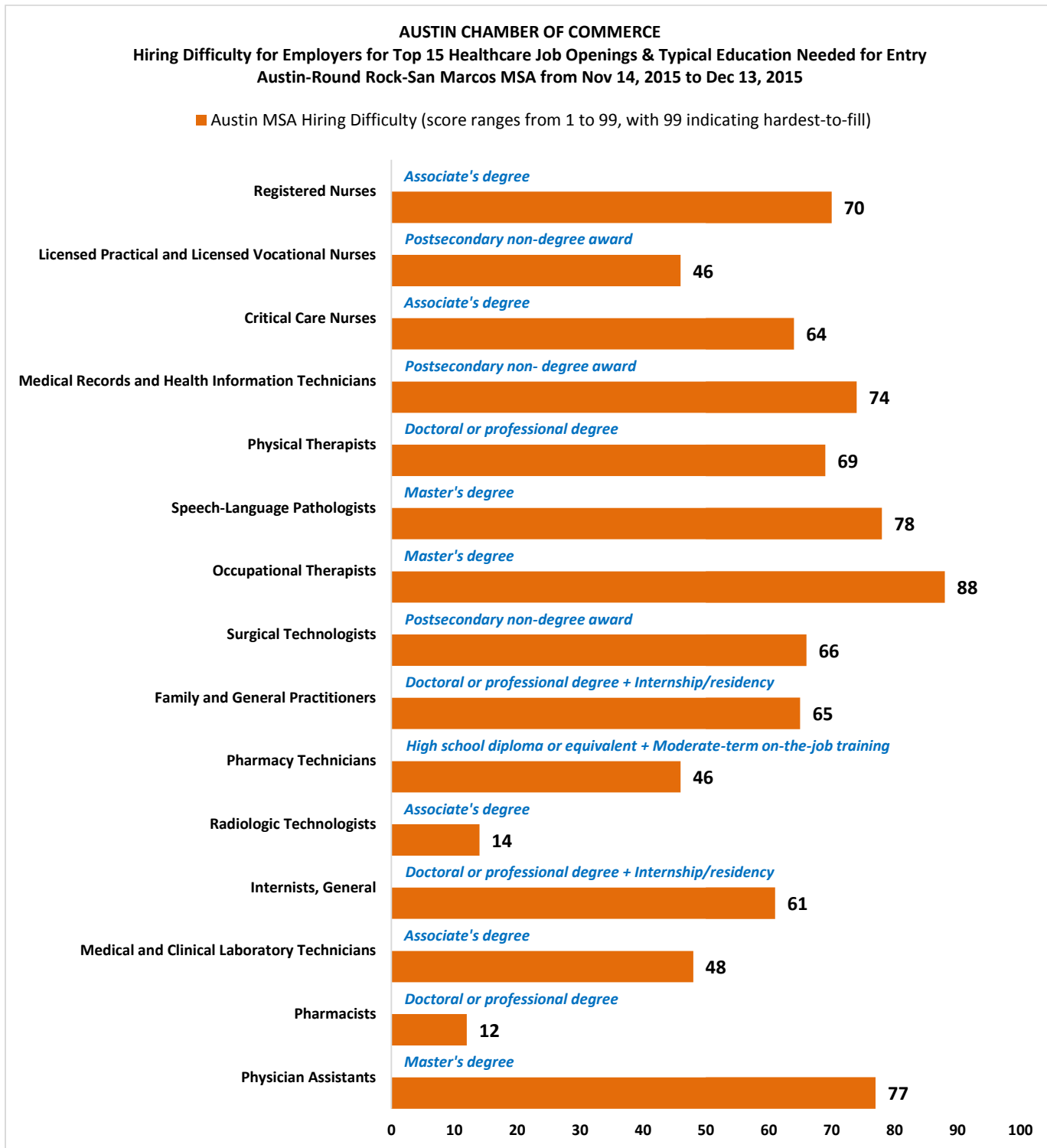
The chart below lists the top 15 unique available job postings under Healthcare Practitioners and Technical Occupations in the Austin – Round Rock – San Marcos MSA from November 14, 2015 to December 13, 2015.



SOURCE: THE CONFERENCE BOARD HELP WANTED ONLINE® (HWOL) AND BUREAU OF LABOR STATISTICS, MAY 2014

TOP 15 HEALTHCARE JOB OPENINGS AND HIRING DIFFICULTY

The chart below lists the top 15 unique available job postings and its hiring difficulty under Healthcare Practitioners and Technical Occupations in the Austin – Round Rock – San Marcos MSA from November 14, 2015 to December 13, 2015.



SOURCE: WANTED TECHNOLOGIES AND THE BUREAU OF LABOR STATISTICS

The **Hiring Scale** views the difficulty-to-fill indicator on market conditions. It calculates a score for each position that the employer is trying to fill. Several factors affect the hiring scale score that include the supply of available candidates, the overall demand for employers for people in the position, the location, the occupation, local unemployment rates, job site source, offered pay level, etc. The Hiring Scale scores jobs from 1 to 99 based on their projected difficulty-to-recruit.

TOP HARD SKILLS IN DEMAND

The table below lists the top hard skills in demand for the *available jobs* in the Austin – Round Rock – San Marcos MSA from November 14, 2015 to December 13, 2015.

| Top 20 Hard Skills in Demand by Employers | Required Skill by Volume | Year-to-Year Difference | Top Related Skills <i>(if 30% or more of the skill also reflects other required/optional skills)</i> |
|--|--------------------------|-------------------------|--|
| Quality Assurance | 2,472 | +399 | |
| Java | 2,467 | +473 | JavaScript (JS) |
| Bilingual | 1,975 | +239 | |
| Linux | 1,973 | +252 | Python, UNIX, Java |
| Structured Query Language (SQL) | 1,900 | -140 | Java |
| Customer Relationship Management (CRM) | 1,704 | +380 | |
| JavaScript (JS) | 1,552 | +269 | Cascading Style Sheets (CSS), Java, Hypertext Markup Language (HTML), jQuery |
| Python | 1,469 | +407 | Linux, Practical Extraction and Reporting Language (Perl), Java |
| Technical Support | 1,307 | +170 | |
| User Experience design (UX) | 1,155 | +241 | |
| Web Services | 1,116 | +188 | Java, JavaScript (JS), Extensible Markup Language (XML), Representational State Transfer (REST), C#, Structured Query Language (SQL) |
| Salesforce CRM SFDC | 1,103 | +258 | Customer Relationship Management (CRM) |
| Hypertext markup language (HTML) | 1,073 | +87 | Cascading Style Sheets (CSS), JavaScript (JS), Java |
| Quality Control | 1,071 | +206 | |
| C# | 1,047 | +196 | Microsoft .NET Framework, Java, JavaScript, Web Services, Microsoft SQL Server, ASP .NET |
| UNIX | 1,041 | +31 | Linux, Java |
| Systems Development Life Cycle (SDLC) | 1,039 | +136 | Java |
| Cascading Style Sheets (CSS) | 1,029 | +233 | JavaScript (JS), Hypertext Markup Language (HTML), jQuery, Java, HTML5 |
| Practical Extraction and Reporting Language (Perl) | 1,004 | +174 | Python, Linux, Java, UNIX, Scripting Languages |
| Bilingual Spanish | 981 | +169 | Bilingual |

SOURCE: WANTED TECHNOLOGIES

Skills in Demand provides a real-time view of skills currently in demand by employers. For example, of the available jobs from November 14, 2015 to December 13, 2015, 2,467 jobs required "Java" as a skill and 30% or more of those 2,467 job openings also posted required/optional skill(s) such as "JavaScript".

TOP CERTIFICATIONS IN DEMAND

The table below lists the top certifications in demand for the **available jobs** in the Austin – Round Rock – San Marcos MSA from November 14, 2015 to December 13, 2015.

| Top 20 Certifications in Demand by Employers | Required Certification by Volume | Year-to-Year Difference | Top Related Certifications (if 30% or more of the certification also reflects other required/optional certifications) |
|--|----------------------------------|-------------------------|---|
| Driver's License | 5,817 | +2,371 | |
| Certified Registered Nurse (RN) | 2,866 | -336 | Basic Life Support (BLS) |
| Basic Life Support (BLS) | 1,722 | -252 | Certified Registered Nurse (RN) |
| Certification in Cardiopulmonary Resuscitation (CPR) | 1,296 | +152 | Certified Registered Nurse (RN) |
| Commercial Driver's License (CDL) | 999 | +310 | |
| Continuing Education (CE) | 989 | +342 | |
| Occupational Safety & Health Administration Certification (OSHA) | 817 | +188 | |
| Food Safety Programs (HACCP) | 720 | +414 | |
| Advanced Cardiac Life Support (ACLS) | 682 | -11 | Certified Registered Nurse (RN), Basic Life Support (BLS), Pediatric Advanced Life Support (PALS) |
| HAZMAT | 656 | +76 | |
| First Aid Certification | 596 | +219 | |
| Special Education (SPED) | 486 | +37 | |
| Certified Public Accountant (CPA) | 463 | +148 | |
| Project Management Professional (PMP) | 429 | +84 | |
| Health Insurance Portability and Accountability Act (HIPAA) | 396 | +143 | Certified Registered Nurse (RN) |
| Certified in Nursing Administration (CNA) | 345 | -17 | Certified Registered Nurse (RN), Certified Nursing Assistant (CNA), Certification in Cardiopulmonary Resuscitation (CPR) |
| Licensed Vocational Nurse (LVN) | 310 | -68 | Certified Registered Nurse (RN), Certification in Cardiopulmonary Resuscitation (CPR), Basic Life Support (BLS), Licensed Practical Nurse (LPN) |
| Nationwide Mortgage Licensing System (NMLS) | 266 | +88 | |
| Licensed Practical Nurse (LPN) | 263 | +80 | Certified Registered Nurse (RN), Certification in Cardiopulmonary Resuscitation (CPR), Licensed Vocational Nurse (LVN) |
| Certified Information Systems Security Professional (CISSP) | 255 | +50 | Certified Information Systems Auditor (CISA) |

SOURCE: WANTED TECHNOLOGIES

Certifications in Demand provides a real-time view of certifications currently in demand by employers. For example, of the available jobs from November 14, 2015 to December 13, 2015, 2,866 jobs required "Certified Registered Nurse" as a certification and 30% or more of those 2,866 job openings also posted other required/optional certification(s) such as "Basic Life Support (BLS)".

TOP SOFT SKILLS IN DEMAND

The table below lists the top soft skills in demand for the *available jobs* in the Austin – Round Rock – San Marcos MSA from November 14, 2015 to December 13, 2015.

| Top 20 Soft Skills in Demand by Employers | Required Certification by Volume | Year-to-Year Difference |
|--|-------------------------------------|-------------------------|
| Oral and written communication skills | 17,476 | +2,712 |
| Marketing | 8,835 | +2,520 |
| Detail oriented | 6,415 | +1,308 |
| Team-oriented, teamwork | 5,986 | +922 |
| Creativity | 5,851 | +890 |
| Integrity | 5,297 | +541 |
| Customer service oriented | 5,259 | +1,025 |
| Problem solving | 5,214 | +706 |
| Self-starting / Self-motivated | 5,203 | +922 |
| Microsoft Office | 4,945 | +596 |
| Work independently | 3,478 | +279 |
| Management skills | 3,440 | +1,207 |
| Project Management | 3,306 | +431 |
| Management experience | 3,206 | +1,194 |
| Organizational skills | 3,200 | +357 |
| Coaching | 3,124 | +364 |
| Sales experience / ability | 2,990 | +472 |
| Troubleshooting | 2,936 | +239 |
| Strong leadership skills | 2,935 | +681 |
| Time management | 2,829 | +433 |

SOURCE: WANTED TECHNOLOGIES

TOP EMPLOYERS

The table below lists the employers in the Austin - Round Rock - San Marcos MSA that posted *available unique ads* from November 14, 2015 to December 13, 2015.

| Employer | Ad Volume |
|--------------------------------------|-----------|
| IBM | 1,085 |
| Ascension Health | 939 |
| DELL | 720 |
| HCA - The Healthcare Company | 492 |
| ACCENTURE | 386 |
| Apple Inc. | 370 |
| The University of Texas System | 369 |
| Oracle | 369 |
| Deloitte | 307 |
| Goodwill Industries of Central Texas | 282 |
| Robert Half International | 247 |
| Kforce Professional Staffing, Inc. | 246 |
| Aerotek | 240 |
| Randstad | 232 |
| Texas State University | 227 |
| Target Corporation | 222 |
| FedEx | 180 |
| Scott & White | 178 |
| Austin Independent School District | 177 |
| Pizza Hut | 176 |

SOURCE: THE CONFERENCE BOARD HELP WANTED ONLINE® (HWOL)

HIGHER EDUCATION/VOCATIONAL TRAINING/CAREER SCHOOLS AND COLLEGES

This directory lists Austin Chamber members who provide post-secondary education or training.

| Institution | Member Since | Membership Level | Website | Phone |
|---|--------------|---|---|----------------|
| Auguste Escoffier School of Culinary Arts | 2011 | | http://www.escoffier.edu | (512) 451-5743 |
| Austin Community College District | 1973 | Opportunity Austin Investor | http://www.austincc.edu | (512) 223-7598 |
| The Art Institute of Austin | 2008 | | http://new.artinstitutes.edu/austin | (512) 691-1767 |
| Baylor University-Executive MBA Program | 1995 | | http://www.baylor.edu/business/awemba | (512) 255-3622 |
| The College of Health Care Professions-Austin | 2014 | | http://www.chcp.edu | (512) 892-2835 |
| Concordia University-Texas | 2001 | Opportunity Austin Investor & President | http://www.concordia.edu | (512) 313-3000 |
| CyberTex, Inc. | 2000 | | http://www.cybertex.edu | (512) 454-6116 |
| DeVry University-Austin | 2004 | | http://www.devry.edu/universities/us-locations/texas/austin-campus.html | (512) 231-2500 |
| Everest Institute-Austin | 2002 | President | http://www.everest.edu/campus/austin | (512) 928-1933 |
| General Assembly | 2015 | | https://generalassemb.ly | (877) 348-5665 |
| Huston-Tillotson University | 2000 | Opportunity Austin Investor & President | http://www.htu.edu | (512) 505-3000 |
| ITT Technical Institute-Austin | 1985 | President | http://www.itt-tech.edu | (512) 467-6800 |
| MakerSquare | 2014 | | http://www.makersquare.com | (512) 551-8482 |
| National American University-Austin | 2007 | | http://www.national.edu/locations/campuses/austin | (512) 651-4700 |
| Park University | 2005 | | http://www.park.edu/campus-centers/texas/tx-austin.html | (512) 385-7275 |
| Paul Mitchell The School Austin | 2003 | | http://austin.paulmitchell.edu | (512) 251-1644 |
| Ron King Academy | 2014 | | http://www.ronkingacademy.com | (512) 596-5000 |
| St. Edward's University | 1983 | Chairman | http://www.stedwards.edu | (512) 448-8400 |
| St. Michael's Learning Academy | 2015 | | http://www.stmichaelslearningacademy.com | (832) 868-3067 |
| Strayer University | 2014 | | http://www.strayer.edu/texas/north-austin | (512) 568-3300 |
| Texas State University | 1996 | Opportunity Austin Investor | http://www.txstate.edu | (512) 245-2121 |
| The Iron Yard | 2014 | | http://theironyard.com/locations/austin | (512) 596-2939 |
| The University of Texas at Austin | 1996 | Opportunity Austin Investor | http://www.utexas.edu | (512) 471-1232 |
| The University of Texas at Austin-College of Pharmacy | 2009 | | http://www.utexas.edu/pharmacy | (512) 471-3718 |
| The University of Texas at Austin-Energy Institute | 2012 | | http://energy.utexas.edu | (512) 475-8822 |
| The University of Texas at Austin-McCombs School of Business | 1990 | | http://www.mcombs.utexas.edu | (512) 471-5921 |
| The University of Texas at Austin-Men's & Women's Athletics | 2001 | | http://www.texassports.com | (512) 471-4602 |
| The University of Texas at Austin-Human Dimensions of Organizations | 2013 | | http://hdo.utexas.edu | (512) 232-8330 |
| The University of Texas System | 2006 | President | http://www.utsystem.edu | (512) 499-4777 |
| The UTEACH Institute | 2015 | | http://uteach-institute.org | (512) 232-5850 |
| University of Phoenix-Austin Campus | 2005 | | http://www.phoenix.edu | (512) 344-1400 |
| University of St. Augustine | 2012 | | http://www.usa.edu/Texas.aspx | (512) 394-9766 |
| Virginia College at Austin | 2002 | President | http://www.vc.edu | (512) 371-3500 |
| Western Governors University Texas | 2012 | President | http://texas.wgu.edu | (512) 225-6634 |

For a compilation of the State Training Inventory (STI), go to <http://www.texasindustryprofiles.com/apps/sti/about.asp>.

RECRUITING AND STAFFING TALENT COMPANIES

The chart below shows a directory of Austin Chamber members who provide recruiting and staffing services.

| Company | Member Since | Membership Level | Website | Phone |
|--|--------------|---|---|----------------|
| AcadiaHR | 2007 | | http://www.acadiahr.com | (512) 465-9000 |
| Accountability Resources | 2014 | | http://www.accountabilityresources.com | (512) 241-8470 |
| Addison Group | 2015 | | http://www.addisongroup.com | (512) 615-0300 |
| Adecco Employment Services | 2001 | | http://www.adecco.com | (512) 454-5211 |
| AimSourcing, Inc. | 2002 | | http://www.aimsourcing.com | (512) 919-4243 |
| Austin Fraser | 2015 | | http://www.austinfraser.com | (512) 823-0011 |
| Austin HR | 2015 | | http://www.austinhhr.com | (512) 796-1378 |
| Becker Wright Consultants, LLC | 2015 | | http://beckerwrightconsultants.com | (512) 263-7977 |
| Blue Solutions | 2015 | | http://www.austinbluesolutions.org | (512) 637-7144 |
| Brooksource | 2015 | | http://www.brooksource.com | (512) 270-3025 |
| Burnett Specialists, Inc. | 1984 | | http://www.burnettstaffing.com | (512) 794-0077 |
| CSI Executive Search | 2014 | | http://www.csi-executivesearch.com | (512) 301-1119 |
| eESI - eEmployers Solutions, Inc. | 2015 | President | http://www.eesipeo.com | (512) 335-1171 |
| Evins Personnel Consultants, Inc. | 1996 | | http://www.HRnetConnection.com | (512) 454-9561 |
| Experis | 1995 | | http://www.experis.com | (512) 457-2700 |
| Gary Job Corps Center | 2012 | | http://www.jobcorps.org | (512) 396-6334 |
| Goodwill Staffing Services | 2004 | President | http://www.gssaustin.org | (512) 637-7168 |
| Hill Country Search Advisors, LLC | 2015 | | http://www.hcsearchadvisors.com | (512) 413-8324 |
| HireBetter | 2014 | | http://hirebetter.com | (512) 355-1499 |
| HireStarter | 2012 | | http://hirestarter.com | (512) 454-6222 |
| HT Group (formerly HT Staffing, Ltd.) | 2002 | Opportunity Austin Investor & President | http://thehtgroup.com | (512) 533-9700 |
| Indeed.com | 2015 | Chairman | http://indeed.com | (512) 459-5300 |
| Integrated Human Capital | 2010 | | http://www.ihcus.com | (512) 454-5627 |
| Jobs2careers | 2014 | | http://www.jobs2careers.com | (512) 808-0190 |
| KeyStaff, Inc. | 2009 | | http://www.keystaffinc.com | (512) 323-6055 |
| L.K. Jordan & Associates | 2005 | | http://lkjordan.com | (512) 342-0302 |
| Luna Data Solutions, Inc. | 2009 | President | http://www.lunadatasolutions.com | (512) 828-7906 |
| Manpower | 1992 | | http://www.manpower.com | (512) 989-8999 |
| Meador Staffing Services of Austin, Inc. | 1982 | | http://www.meador.com | (512) 346-6660 |
| Paychex | 1989 | | http://www.paychex.com | (512) 241-0513 |
| Peak Performers | 2016 | | http://www.peakperformers.org | (512) 453-8833 |
| PMCS Services | 2014 | President | http://www.pmcservices.com | (512) 948-3144 |
| PMG | 1994 | | http://www.offsitepersonnel.com | (800) 735-1730 |
| PRG | 2015 | | http://prg-usa.com | (512) 610-9711 |
| Roc Search Ltd | 2014 | | http://www.roc-search.com | (512) 649-1070 |
| Skillpoint Alliance | 1995 | | http://www.skillpointalliance.org | (512) 323-6773 |
| Spartan Staffing | 2015 | | http://www.spartanstaffing.com/Austin | (512) 873-7798 |
| swipejobs | 2015 | | http://www.swipejobs.com | (415) 812-8178 |

| Company | Member Since | Membership Level | Website | Phone |
|--|--------------|-----------------------------|---|----------------|
| Talent 101, Inc. | 2014 | | http://www.talent-101.com | (512) 415-1522 |
| Technology Navigators Inc. | 2014 | | http://www.technologynavigators.com | (512) 610-2841 |
| TEK Systems | 2014 | | http://www.teksystems.com | (512) 813-2200 |
| The Personnel Store, Inc. | 2003 | | http://www.thepersonnelstore.com | (512) 236-1400 |
| TIBH Industries, Inc. | 1987 | | http://www.tibh.org | (512) 451-8145 |
| TRC Staffing Services | 2011 | | http://www.trcstaffing.com | (512) 306-9670 |
| UT Austin - Student Employment Referral Service | 1995 | | http://www.hirealonghorn.org | (512) 475-6243 |
| Valentine HR | 2015 | | http://valentinehr.com | (512) 420-8267 |
| vcfo, Inc. | 1999 | Opportunity Austin Investor | http://www.vcfo.com | (512) 345-9441 |
| Workforce Career Center-East Center | 1999 | | http://www.wfscapitalarea.com | (512) 223-5400 |
| Workforce Career Center-North Center | 2000 | | http://www.wfscapitalarea.com | (512) 454-9674 |
| Workforce Career Center-South Center | 2000 | | http://www.wfscapitalarea.com | (512) 381-4200 |
| Workforce Solutions -Capital Area Workforce Board | 1987 | President | http://www.wfscapitalarea.com | (512) 791-7101 |
| Workforce Solutions Rural Capital - Bastrop County | 2011 | | http://www.wrksolutions.com | (512) 303-3916 |
| Workforce Solutions Rural Capital - Caldwell & Hays County | 2011 | | http://www.wfscapitalarea.com | (512) 597-7100 |
| Workforce Solutions Rural Capital - Williamson County | 2011 | | http://www.wfscapitalarea.com | (512) 597-7100 |

RESIDENTIAL REAL ESTATE SERVICES COMPANIES

This directory lists Austin Chamber members who provide residential real estate services in the Austin MSA.

| Company | Member Since | Membership Level | Website | Phone |
|--|--------------|--|---|----------------|
| 12 Twelve Rivers Realty | 2015 | | http://twelveriversrealty.com | (512) 588-1453 |
| 24 th Street Realty | 2015 | | http://www.24thstreetrealty.com | (512) 897-0009 |
| Amelia Bullock Realtors, Inc. | | Opportunity Austin Investor | http://www.kuperrealty.com | (512) 345-2100 |
| American Campus Communities | 2007 | Opportunity Austin Investor & President | http://www.americancampus.com | (512) 732-1000 |
| Ameripro Funding, Inc. | | Opportunity Austin Investor | http://www.ameriprofunding.com | (512) 335-5300 |
| ARA, A Newmark Company | | Opportunity Austin Investor | http://www.aranewmark.com/offices/austin | (512) 342-8100 |
| Auction.com | 2015 | President | https://www.auction.com | (512) 439-3535 |
| Austin Luxury Residential | 2015 | | http://margaretparma.kuperrealty.com | (512) 632-9519 |
| Austin Portfolio Real Estate | 2014 | Chairman | http://www.austinportfoliorealestate.com | (512) 901-9600 |
| AustinRealEstate.com | 2015 | | https://www.austinrealestate.com | (512) 344-6000 |
| Austin Real Pros | 2011 | | http://www.austinrealpros.com | (512) 458-3730 |
| Austin Title | 2014 | President | http://www.alamotitle-austin.com | (512) 459-7222 |
| Belco Equities, Inc. | 2013 | Opportunity Austin Investor & President | http://www.belcoequitiesinc.com | (512) 454-6200 |
| Belterra | 2014 | | http://www.beltteratexas.com | (512) 301-5000 |
| Benchmark Development, Inc. | 2006 | Opportunity Austin Investor | http://benchmarktx.net | (512) 472-7499 |
| Berkshire Hathaway HomeServices Realty | 2014 | President | http://www.bhhstxrealty.com | (512) 483-6000 |
| Berkshire Realty Holdings | | Opportunity Austin Investor | http://www.bpadv.com | |
| Bonner Carrington LLC | 2003 | Opportunity Austin Investor | http://www.bonnergarrington.com | (512) 220-8000 |
| Boutique Real Estate | 2014 | | http://theboutiquerealestate.com | (512) 481-0800 |
| Brandi McDaniel/Realtor | 2014 | | https://www.realtyaustin.com/agents/Brandi-McDaniel.php | (512) 241-1300 |
| Brookfield Residential | 2008 | Opportunity Austin Investor & President | http://www.brookfieldresidential.com | (512) 391-1330 |
| Buffington Homes | 2014 | Opportunity Austin Investor & President | http://www.mybuffington.com | (512) 579-4800 |
| CapRidge Partners, LLC | 1994 | Opportunity Austin Investor | http://www.capridgepartners.com | (512) 536-1111 |
| Capstone Title | 2014 | | http://www.capstonetitletx.com | (512) 270-4755 |
| Carol Dochen Realtors, Inc. | 1991 | | http://www.caroldochenrealtors.com | (512) 345-2227 |
| Catellus Development Corporation | 2002 | Opportunity Austin Investor | http://catellus.com | (512) 703-9200 |
| Centro Development LLC | 2002 | | http://www.centrodevelopment.com | (512) 474-8700 |

| Company | Member Since | Membership Level | Website | Phone |
|---|--------------|--|---|----------------|
| Cielo Property Group | 2014 | Opportunity Austin Investor | http://cielopropertygroup.com | (512) 600-7900 |
| Coldwell Banker United, Realtors | 1991 | | http://www.cbunited.com | (512) 691-1965 |
| Colliers International | 2015 | President | http://www.colliers.com/en-us | (512) 539-3000 |
| Constructive Residential | 2014 | | http://www.constructiveresidential.com | (512) 247-8788 |
| Cord Shiflet / REALTOR | 2014 | | http://www.moreland.com | (512) 751-2673 |
| Corridor Title Co. | 2012 | | http://www.corridortitleco.com | (512) 894-0187 |
| Cousins Properties, Inc. | 1993 | Opportunity Austin Investor | http://www.cousinsproperties.com | (512) 477-3434 |
| Cushman & Wakefield Oxford Commercial | 1982 | Opportunity Austin Investor | http://www.oxfordcommercial.com | (512) 474-2400 |
| CWS Corporate Housing | | Opportunity Austin Investor | http://www.cwshousing.com | (512) 592-5087 |
| CWS Apartment Homes | | Opportunity Austin Investor | http://www.cwsapartments.com | (512) 837-3028 |
| Cypress Real Estate Advisors, Inc. | 2003 | Opportunity Austin Investor | http://www.cypress-advisors.com | (512) 494-8510 |
| D.R. Horton - Austin | 1964 | Opportunity Austin Investor | http://www.drhorton.com | (512) 345-4663 |
| David Weekley Homes | 2004 | Opportunity Austin Investor | http://www.davidweekleyhomes.com | (512) 821-8800 |
| DEN Property Group | 2010 | | http://www.denpg.com | (512) 222-3364 |
| Denise Bodman - Real Estate Agent | 2015 | | https://www.realtyaustin.com/agents/Denise-Bodman.php | (512) 903-5129 |
| Diane Dopson Properties | 2010 | | http://www.dianedopson.com | (512) 472-3044 |
| Dilato LLC | 2015 | | http://www.dilatollc.com | (512) 441-6609 |
| Dominion Advisors | | Opportunity Austin Investor | http://www.dominionadvisors.com | (512) 457-8600 |
| Dwyer Realty Companies | 2006 | | http://www.dwyerrealty.com | (512) 327-7415 |
| Easter and Easter Realtors | 2014 | | http://www.easterandeaster.com | (512) 487-1999 |
| Element Realty | 2014 | | http://www.bestnewhomesaustin.com | (512) 293-9159 |
| Endeavor Real Estate Group | 2002 | Opportunity Austin Investor & President | http://www.endeavor-re.com | (512) 682-5500 |
| Engel & Volkers Austin | 1995 | | http://www.turnquistpartners.com | (512) 328-3939 |
| Equitable Commercial Realty (ECR) | 2010 | Opportunity Austin Investor | http://www.ecrtx.com | (512) 505-0000 |
| ERA Colonial Real Estate | 2013 | President | http://www.colonialrealestate.com | (512) 452-7755 |
| Forestar Group Inc. (Forestar Real Estate Group Inc.) | 2007 | Opportunity Austin Investor & Chairman | http://www.forestargroup.com | (512)433-5217 |
| Gottesman Residential Real Estate | 2003 | Opportunity Austin Investor | http://www.gottesmanresidential.com | (512) 451-2422 |
| Gracy Title | 1966 | Opportunity Austin Investor & President | http://www.gracytitle.com | (512) 472-9231 |

| Company | Member Since | Membership Level | Website | Phone |
|---|--------------|--|---|----------------|
| Granite Properties of Texas | 1990 | Opportunity Austin Investor | http://www.graniteproperties.com | (512) 469-0925 |
| Greystar Management | 2014 | | http://www.greystar.com | (512) 473-4224 |
| Heritage Title Company of Austin, Inc. | 1985 | President | http://www.heritagetitleofaustin.com | (512) 505-5000 |
| Highland Resources, Inc. | 1974 | Opportunity Austin Investor | http://www.highlandresources.net | (512) 474-6491 |
| HOLT Residential | 2014 | | http://holtresidential.com | (512) 326-4658 |
| HomeCorp Relocation Real Estate Services | 2015 | | http://www.homecorp relocation.com | (713) 334-2677 |
| Impact Developers | 2014 | | http://impactdevelopers.com | (512) 237-7500 |
| Independence Title Company | 2005 | President | http://www.independencetitle.com | (512) 454-4500 |
| Investors Alliance, Inc. | | Opportunity Austin Investor | http://www.investorsallianceinc.com | (512) 480-8100 |
| Jackson Properties | 1994 | | http://jacksonproperties.com | (512) 892-2500 |
| JB Goodwin REALTORS | 1972 | | http://www.jbgoodwin.com | (512) 502-7800 |
| Jessica Hatchett- Berkshire Hathaway HomeServices Texas Realty | | | http://JessicaSellsAustin.com | |
| Jill Brumley, REALTOR - Engel & Voelkers | 2015 | | http://jillbrumleyrealtor.com | (512) 914-7774 |
| JMI Realty | | Opportunity Austin Investor | http://www.imirealty.com | (512) 539-3600 |
| Kathy Morgan (Team) - Austin Portfolio Real Estate | 2014 | | http://www.luxuryrealestate.com/profiles/52794-kathy-morgan | (512) 970-2944 |
| Keller Williams - Patricia S. Tauber | 2015 | | http://austin.yourkwoffice.com | (512) 402-3241 |
| Keller Williams Realty International | 2015 | | http://www.kw.com | (512) 327-3070 |
| Kuper Sotheby's International Realty | 2014 | Opportunity Austin Investor & President | http://www.kuperrealty.com/eng | (512) 261-0008 |
| Larry Peel Company | 2012 | Opportunity Austin Investor | http://www.larrypeel.com | (512) 327-3333 |
| LEDIC Realty Company | | Opportunity Austin Investor | http://www.ledic.com | (512) 804-0207 |
| Lee Easter, Inc., Realtors & Builders | 1991 | | http://LeeEaster.com | (512) 255-1111 |
| Lennar Homes | 2012 | Opportunity Austin Investor & Chairman | http://www.lennar.com | (512) 418-0258 |
| Lincoln Property Company | 2012 | Opportunity Austin Investor | http://www.lpc.com | (512)322-3210 |
| Linda Welsh Realty Group at Keller Williams Realty | 2005 | | http://www.LindaWelshRealty.com | (512)263-1030 |
| Marathon Real Estate | 2014 | | http://www.marathon-re.com | (512) 653-1966 |
| Mathias Partners Commercial Real Estate | | Opportunity Austin Investor | http://mathiaspartners.com | (512) 330-9111 |
| McGuyer Home Builders MHI | | Opportunity Austin Investor | http://www.mcguyehomebuilders.com | (512) 502-2050 |
| Milestone Community Builders | 2013 | Opportunity Austin Investor & President | http://www.mymilestone.com | (512) 686-4986 |
| Momark Development, LLC | 2006 | | http://www.momarkdevelopment.com | (512) 391-1789 |

| Company | Member Since | Membership Level | Website | Phone |
|---|--------------|---|---|----------------|
| Moreland Properties, Inc. | 1986 | Opportunity Austin Investor & President | http://www.moreland.com | (512) 480-0848 |
| Moreland Properties, Inc. - Rita Keenan | 2012 | | http://www.moreland.com | (512) 480-0848 |
| Mustin & Porter Co. Realtors | 2015 | | http://www.aboutaustin.com | (512) 282-2110 |
| Newland Communities | 2000 | | http://www.newlandcommunities.com | (512) 244-6667 |
| Oden Hughes, LLC | 2013 | Opportunity Austin Investor | http://odenhughesllc.com | (512) 813-7111 |
| Pauly Presley Realty | 2014 | | http://paulypresleyrealty.com | (512) 482-9602 |
| Pegalo Properties | 2013 | | http://www.501studios.com/pegalo-properties | (512) 485-3000 |
| Pioneer Real Estate Services | 2005 | | http://www.pioneeraustin.com | (512) 447-4496 |
| Platinum Realty-Josh Baellow | | | http://www.platinumrealtyaustin.com | |
| Posh Properties | 2013 | President | http://www.poshpropertiesaustin.com | (512) 947-9684 |
| Post Properties, Inc. | | Opportunity Austin Investor | http://www.postproperties.com | (404) 846-5000 |
| Presidium Group | 2015 | | http://www.presidiumre.com | (512) 494-4224 |
| Private Label Realty | | Opportunity Austin Investor | http://www.privatelabelrealty.com | (512) 217-2532 |
| Pulte Group | 2015 | Opportunity Austin Investor & President | http://www.pulte.com | (512) 795-0170 |
| Prominent Title, LLC | 2007 | | http://www.ptaustin.com | (512) 498-3500 |
| RE/MAX Austin Skyline | 2004 | President | http://www.austinskylinerealestate.com | (512) 328-5151 |
| Realty Austin | 2012 | Opportunity Austin Investor | http://www.realtyaustin.com | (512) 241-1300 |
| Realty Austin - Kim Fodor | 2015 | | http://www.realtyaustin.com | (512) 809-3844 |
| Realty Austin - Lori Goto | 2012 | | http://www.realtyaustin.com/agents/Lori-Goto.php | (512) 461-1577 |
| Realty Austin - Salma Manzur | 2014 | | http://www.realtyaustin.com | (512) 426-5418 |
| Realty Austin - Michael and Stacy Spickes | 2012 | | http://www.realtyaustin.com/agents/Stacy-Spickes.php | (512) 699-0400 |
| RedLeaf Properties, LLC | 2011 | | http://www.redleaf-properties.com | (512) 472-5003 |
| RedVenture Texas | 2015 | | http://redventuretx.com | (512) 450-4400 |
| Reilly Realtors | 2015 | | https://www.austinhomelistings.com | (512) 600-1800 |
| Republic Ranches LLC | 2015 | | http://www.republicranches.com | (512) 658-8517 |
| Richard Schley Realty, LLC | 2014 | President | http://www.schleyrealty.com | (512) 983-0021 |
| Riverside Resources Corp. | 2014 | Opportunity Austin Investor | http://www.riversideresources.com | (512) 476-7806 |
| Rives Valuation Services, Inc. | 2015 | | http://www.austinappraisalshop.com | (512) 380-9490 |
| Roxan Coffman Properties | 2013 | Chairman | http://www.roxancoffman.com | (512) 477-6666 |
| Sackman Enterprises | 2015 | | http://sackman.com | (212) 595-5565 |
| Savy Realty | 2015 | | http://www.callsavy.com | (281) 684-2076 |
| Schlusser Development Corporation | 2004 | Opportunity Austin Investor | http://www.schlusserdevelopment.com | (512) 472-7774 |
| Seaholm Power, LLC Commercial Developer | | Opportunity Austin Investor | http://www.seaholm.info | (512) 458-8153 |
| Simmons Vedder Partners, Inc. | 2013 | | http://www.simmonsvedder.com | (512) 381-6103 |
| South Rita Ranch | | Opportunity Austin Investor | http://www.santaritaaustin.com | (512) 572-0506 |
| Stanberry & Associates | 1983 | President | http://www.stanberry.com | (512) 327-9310 |
| Standard Pacific Homes Corporation | 2014 | Opportunity Austin Investor & President | http://www.calatlantichomes.com | (512) 506-4000 |
| State Street Property Management | 2015 | President | http://www.ststreet.com | (512) 222-3870 |

| Company | Member Since | Membership Level | Website | Phone |
|--|--------------|--|---|----------------|
| Stratus Properties, Inc. | 2012 | Opportunity Austin Investor | http://www.stratusproperties.com | (512) 478-5788 |
| Stream Realty Partners - Austin, LP | 2006 | Opportunity Austin Investor | http://streamrealty.com | (512) 481-3000 |
| Strub Residential | 2015 | | http://www.strubresidential.com | (512) 524-5558 |
| SuVida Enterprises | 2013 | | http://www.suvidaenterprises.com | (512) 627-1586 |
| Tate Property | 2013 | | http://www.tateproperty.com | (512) 474-8283 |
| Team West Realty | 2015 | | http://teamwestre.com | (512) 296-0669 |
| Teeple Partners, Inc. | 2003 | Opportunity Austin Investor | http://www.teeplepartners.com | (512) 329-5755 |
| Tenura Holdings, Inc. | | Opportunity Austin Investor | http://tenurahomecenter.com | (512) 524-8888 |
| Texas American Title Company | 2013 | | http://www.texasamerican.com | (512) 479-7887 |
| Texas Realty Capital, LP | | Opportunity Austin Investor | http://trcaustin.com | (512) 450-6800 |
| The Roman Lopez Real Estate Team | 2015 | | http://www.theromanlopezrealestateteam.com | (512) 947-2250 |
| The Sutton Company | 2014 | | http://www.suttoncompany.com | (512) 478-8300 |
| Thompson Properties, Inc. | 1998 | | http://www.thompsonproperties.com | (512) 327-5999 |
| Tramor Properties | 2004 | Opportunity Austin Investor & President | http://www.tramor.com | (512) 658-9318 |
| Trinity Real Estate Finance | | Opportunity Austin Investor | http://www.trinityref.com | (512) 328-5600 |
| TurnKey Vacation Rentals | 2014 | | http://turnkeyvr.com | (888) 512-0498 |
| TX Real Estate People LLC | 2015 | | http://www.txrealestatepeople.com | (512) 436-8160 |
| Urbanspace Real Estate + Interiors | 2006 | Opportunity Austin Investor | http://www.urbanspacerealtors.com | (512) 457-8884 |
| Vacasa | 2015 | | http://www.vacasa.com/usa/Texas/Austin | (512) 540-5905 |
| Walton Development | 2014 | | http://www.waltondm.com | (512) 347-7070 |
| Waterloo Realty | 2014 | | http://www.waterloorealty.com | (512) 720-6280 |
| Weichert, Realtors - Barton Harris & Co. | 2012 | | http://www.bartonharrisco.com | (512) 330-9300 |
| Wes Peoples Homes | | Opportunity Austin Investor | http://wespepleshomes.com | (512) 338-5300 |
| Wilson & Goldrick Realtors, Inc. | 1989 | President | http://www.wilsongoldrick.com | (512) 328-0022 |

For more information on the services listed, go to
<http://www.austinchamber.com/membership/member-directory/>