



## *News Release*

### **Lumeris establishing technology innovation center in Austin**

#### **Initial 100 new hires in 2012; aggressive growth planned for 2013 and beyond**

AUSTIN, Texas--April 17, 2012 --Lumeris, a rapidly emerging healthcare technology company has chosen Austin to build a software engineering and innovation center. Lumeris has immediate requirements for 100 software engineers, project managers and consultants and major expansion plans in 2013 and beyond.

[Lumeris](#) develops and deploys cloud-based technologies and business practices that connect and transition physicians, patients, hospitals and health plans into “accountable delivery systems” – systems proven to deliver better health care at lower costs. These technologies tackle the U.S. health care system’s two biggest challenges – improving quality and reducing the country’s per capita healthcare expense.

Lumeris’ investors include Kleiner Perkins, Caufield & Byers, Camden Partners, Blue Cross Blue Shield Venture Partners and Sandbox Capital. Kleiner Perkins has backed other disruptive companies including Amazon, Google, WebMD, Twitter, Square, Spotify and Flipboard.

John Doerr, a partner at Kleiner Perkins said, “Healthcare is a \$2.6 trillion industry that is now embracing cutting edge information technologies to improve quality and drive down costs. Our country’s economic future and health demands we succeed with this mission. We spend more than any other country in the world, but our life expectancy barely makes the Top 50. We can do better. The enormous talent pool in Austin makes it a great place to fuel Lumeris’ growth and innovation.”

Lumeris and its sister company, Essence Healthcare, employ 550 professionals at operations in St. Louis, Boston and Hyderabad, India. With annual revenues of \$500 million, the company has raised more than \$220 million of investment capital. Lumeris’ market-leading Accountable Delivery System Platform (ADSP) is the healthcare industry’s most advanced cloud-based technology platform. Providing critical performance management, predictive analytics and point of care decision tools, ADSP allows healthcare clinicians and consumers to make better-informed healthcare diagnostic, treatment and purchasing decisions.

“This is exactly the type of company we want to attract to the Austin market,” said Michael Rollins, President, Austin Chamber. “We want to continue to diversify while adding professional jobs in exciting growth areas. Lumeris is a company making an impact in the health care field and I am confident the company will contribute greatly to the Austin community.”

The skills that Lumeris is seeking from the Austin market include developing and deploying mobile and Web-based applications in the cloud across multiple computing platforms and cutting edge social networking techniques. Austin will be a hub for new technologies that place Lumeris’ powerful data mining, analytical and decision tools in the hands of consumers, physicians, healthcare providers and administrators to make simpler, more accurate healthcare decisions. Specific job postings can be found at [www.lumeris.com/austin](http://www.lumeris.com/austin). Lumeris will host a recruiting event on Monday, April 30, from 5:30 p.m. to 7:30 p.m., at 219 West located downtown at 612 W. 6th St. Lumeris

CEO W. Michael Long, other executives and hiring managers will be available to talk to job candidates. Lumeris will provide appetizers and drinks and give away two Austin City Limits tickets and a new iPad. Event attendees can submit a paper resume, provide a USB flash drive with a resume or upload a resume using a laptop that will be available. Learn more about the event or upload a resume at [www.lumeris.com/austin](http://www.lumeris.com/austin).

ADSP is a response to the accountable care movement sweeping the country whereby physicians, patients, hospitals, and health plans collaborate to share information and incentives. Strongly promoted by the Center of Medicare and Medicaid Services (CMS) and private payers, healthcare providers and consumers will be more accountable for both clinical and economic outcomes of their decisions. However, it requires information at the point of care that heretofore has not been available. ADSP is designed to provide this information. It is being deployed around the country through healthcare networks like NaviNet, which Lumeris recently acquired with several of the country's largest health plans. NaviNet has enrolled more than 75 percent of the country's physicians and hospitals serving more than 120 million consumers.

"There is no bigger technical challenge or worthy mission than fixing our country's healthcare system," said W. Michael Long, CEO and Chairman of Lumeris. "The digital revolution occurring in healthcare driven by breakthroughs in digital communications and data management and a national economic crisis created in part from unmanaged healthcare costs is moving fast. We need Austin's best and the brightest who want to build really interesting things and improve the lives of their friends and loved ones. That's my definition of cool." Long was previously CEO of Austin-based Continuum that was purchased by Computer Sciences Corp. He then helped launch healthcare giant Healtheon/WebMD, serving as CEO and Chairman.

#### **About Lumeris**

Headquartered in St. Louis, Mo., Lumeris provides the information technology, guidance and operational services necessary for health plans and hospitals to transform their organizations into high-performing accountable delivery systems. The company's revolutionary accountable delivery platform integrates data from disparate systems across the continuum of care, provides complete visibility into the clinical and financial performance of the enterprise, and delivers applications and information to key stakeholders and providers at the point of thought. To learn more call 1.888.LUMERIS. Read more: <http://www.lumeris.com>.

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