



2014

**OPPORTUNITY
AUSTIN**

Annual Report



**Austin
Chamber**

OPPORTUNITY AUSTIN

Contents

MESSAGE TO INVESTORS

ECONOMY

DIVERSIFICATION 5

RELOCATIONS 6

BUSINESS RETENTION & EXPANSION 8

INNOVATION 10

TALENT

EDUCATION & TALENT 13

PLACE

AIR SERVICES 17

TRANSPORTATION & INFRASTRUCTURE 18

OA 3.0

FINANCIALS 20

REGIONAL PARTNERS 21

OA 3.0 BOARD 22

OA 3.0 INVESTORS 23

Message to Investors

To our Opportunity Austin Investors,

From record corporate relocations to the highest level of venture capital funding since the dotcom era, and one of the lowest unemployment rates in the country, 2014 was a banner year for the greater Austin region.

It was another period of significant progress in each of the Opportunity Austin 3.0 focus areas: Economy, Talent and Place.

The team led the charge in 64 announcements of companies relocating to the area, the most since the inception of Opportunity Austin in 2004. These companies—diverse employers including athenahealth, Box, Charles Schwab, Dropbox, Firefly Space Systems, Rackspace and Websense—will create thousands of new jobs. A complete list of announced newly located operations can be found in the Economy section of this report.

Perhaps just as important, 63 local businesses announced they are expanding operations in the region. The tally of announced new jobs from companies like Harte Hanks, Indeed.com, and Yodle exceeds 3,700. Another area of our business expansion and retention efforts made aviation history. We were all excited to see British Airways launch its inaugural 787 Dreamliner flight between Austin and London, the first transatlantic nonstop for the city of Austin. The estimated impact to the greater Austin region is compelling: more than 1,100 new jobs, directly and indirectly, and tens of millions of additional dollars annually in related economic activity.

These results are key indicators of the healthy business climate and great quality of life that we have worked together to achieve over the past several years. Since it began, Opportunity Austin has worked to add an estimated 263,400 new jobs with a payroll increase of \$13.9 billion to the greater Austin region.

Our nationally recognized public education initiatives also achieved high water marks in 2014. A record 84 percent of our region's approximately 16,000 high school graduates applied for college. Through our Financial Aid Saturday program, student filings of the FAFSA form in the region were up 11 percent, yielding students an additional \$6.7 million in financial assistance over 2013.

With the passage of the November state constitutional amendment, there was progress in 2014 on transportation by securing funding for future roadways. However, we were disappointed in the outcome of the city of Austin Road/Rail bond election especially as transportation and traffic congestion relief are our biggest issues based on retention interviews with our portfolio companies. We fought hard for the transportation bond package with the hopes of meeting the needs of commuters today and in the future. There is no magic bullet to solve all of our transportation problems. We remain committed to developing and advocating for various solutions to address the challenges we face.

While the Austin region today remains at the top of several lists as a dynamic place to work and live, we can't become complacent and rest on past successes. Our mission is to sustain the momentum by proactively addressing key challenges, all to ensure the Austin region remains a great place to live, work and play for generations to come.

On behalf of Opportunity Austin, thank you for your continued support.



Pete Winstead

Pete Winstead
2014 Chair
Opportunity Austin



Jack McDonald

Jack McDonald
2014 Chair
Austin Chamber
of Commerce



ECONOMY

Diversification

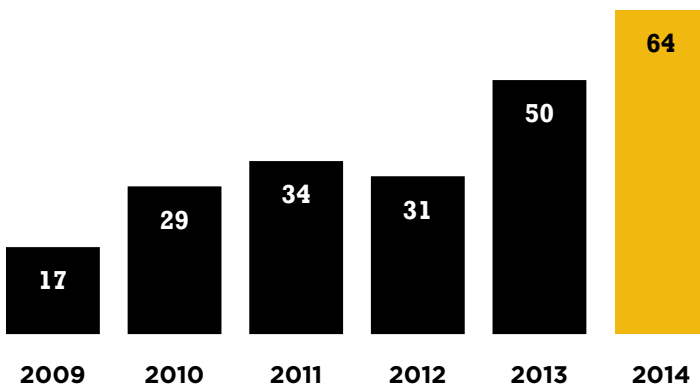
64 Companies
relocated to the region.



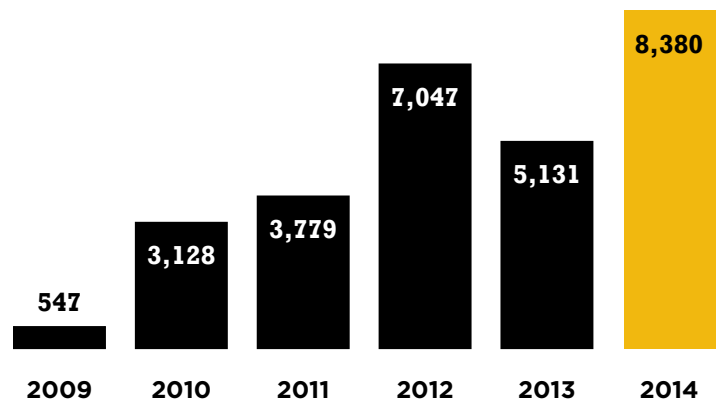
RELOCATIONS BY INDUSTRY SECTOR

CLEAN ENERGY 3	DATA MANAGEMENT 4	CREATIVE/DIGITAL MEDIA 8	
HQ/REGIONAL OFFICE 13	LIFE SCIENCES 5	MANUFACTURING 8	SEMICONDUCTOR 1
SOFTWARE 14	WIRELESS 1	OTHER IT 1	OTHER 6

COMPANIES



JOBS



■ OA 2.0

■ OA 3.0

Relocations

COMPANY	EMPLOYMENT			EMPLOYEE COMPENSATION (MILLIONS)			TOTAL ECONOMIC IMPACT ¹ (MILLIONS)
	Direct	Indirect/ Induced	Total	Direct	Indirect/ Induced	Total	
Acxiom •	150	317	467	\$17.8	\$14.7	\$32.5	\$65.0
athenahealth •	607	1,284	1,891	72.2	59.5	131.6	263.0
Atlassian •	300	634	934	35.7	29.4	65.1	130.0
Axcient •	20	42	62	1.5	1.8	3.3	6.3
Axium Nanofibers •	100	121	221	7.4	5.7	13.1	30.7
Benchmark Electronics	80	82	162	5.1	4.2	9.3	14.1
Box •	224	474	698	26.6	22.0	48.6	97.1
Bridge Partners Consulting •	10	10	20	0.6	0.4	1.0	1.5
ChaiOne	10	21	31	1.2	1.0	2.2	4.3
Charles Schwab •	823	659	1,482	25.3	26.8	52.1	70.9
Chemi Nutra •	10	13	23	0.9	0.5	1.5	2.9
CollabIP	12	25	37	1.4	1.2	2.6	5.2
Concierge Auctions	10	5	15	0.1	0.2	0.3	1.5
Curtana Pharmaceuticals •	12	21	33	0.9	0.9	1.8	2.9
DATAAppointment •	30	12	42	1.0	0.5	1.5	2.1
DaVinci Décor •	100	60	160	3.1	2.6	5.7	10.4
Dropbox •	170	359	529	20.2	16.7	36.9	73.7
Dynamit	10	8	18	0.4	0.3	0.7	1.8
Encore Semi	30	30	60	2.4	1.2	3.6	4.9
Encryptics	80	169	249	9.5	7.8	17.4	34.7
EORM •	35	31	66	2.3	1.2	3.5	4.8
Epicor Software Corp. •	75	159	234	8.9	7.4	16.3	32.5
Ethoca •	10	25	35	0.5	1.0	1.6	6.7
Fashion Glass & Mirror	100	75	175	2.9	3.5	6.4	12.6
Firefly Space Systems •	200	344	544	15.3	14.7	30.0	48.5
First Trust Portfolios •	100	80	180	3.1	3.3	6.3	8.6
GNS Healthcare	20	42	62	1.5	1.8	3.3	6.3
HID Global •	50	89	139	4.9	4.0	8.9	13.2
Idean	20	15	35	0.8	0.6	1.4	3.7
iEnergizer •	380	155	535	12.7	6.3	19.0	26.1
Kelly's Kids •	30	39	69	2.8	1.6	4.4	8.7
LearnPad •	25	53	78	3.0	2.5	5.4	10.8
LifeLast	15	24	39	1.4	1.1	2.5	5.8
LL's Magnetic Clays •	36	78	114	2.7	3.5	6.2	20.8

COMPANY	EMPLOYMENT			EMPLOYEE COMPENSATION (MILLIONS)			TOTAL ECONOMIC IMPACT ¹ (MILLIONS)
	Direct	Indirect/ Induced	Total	Direct	Indirect/ Induced	Total	
Magpul Industries •	20	25	45	1.2	1.1	2.3	3.7
Marco Fine Arts •	1,300	1,049	2,349	59.5	41.4	100.9	153.5
Metacloud	30	63	93	2.3	2.6	4.9	9.4
NASDAQ OMX	30	24	54	0.9	1.0	1.9	2.6
NewLink Genetics •	40	69	109	3.1	2.9	6.0	9.7
OnPrem Solution Partners •	20	28	48	1.7	1.1	2.8	4.6
Ottobock Healthcare •	110	144	254	10.1	5.9	16.0	31.8
Parsley Energy •	100	127	227	5.8	5.5	11.3	18.7
PowerbyProxi •	30	30	60	2.4	1.2	3.6	4.9
Precision Health Economics	15	15	30	0.9	0.6	1.5	2.3
Primal Products •	13	28	41	1.0	1.3	2.2	7.5
ProjectManager.com	100	211	311	11.9	9.8	21.7	43.3
Rackspace Managed Hosting •	500	1,053	1,553	38.4	43.9	82.3	156.6
Roku •	50	106	156	5.9	4.9	10.8	21.7
SafeGuard World International	400	195	595	17.3	7.7	25.0	44.1
ScribeSense	20	42	62	2.4	2.0	4.3	8.7
SoftServe	100	142	242	8.5	5.5	14.0	23.2
Spark Marketing Corp. •	20	21	41	1.1	0.8	1.9	4.5
Stitch Fix •	250	145	395	4.6	5.6	10.3	27.7
Taulia	20	42	62	2.4	2.0	4.3	8.7
Thoughtbot	10	21	31	1.2	1.0	2.2	4.3
Tomkins Tomcar •	10	7	17	0.5	0.3	0.8	1.7
Transfinder •	10	21	31	1.2	1.0	2.2	4.3
United WELD Operations	350	483	833	19.4	22.2	41.5	68.7
Veraction	25	53	78	3.0	2.5	5.4	10.8
Visa •	350	351	701	27.8	14.2	42.0	57.4
Voltabox of Texas •	50	60	110	3.7	2.9	6.6	15.3
Websense •	470	994	1,464	55.9	46.1	101.9	203.7
Wetzel Engineering •	48	55	103	3.3	2.3	5.5	7.8
WeWork •	5	3	8	0.1	0.1	0.2	0.7
TOTAL	8,380	11,165	19,545	\$593.3	\$489.0	\$1,082.3	\$1,994.3

• Projects directly assisted by Austin Chamber

² WeWork created less than 10 jobs, but the event is recorded because the company took more than 10,000 SF of space.

Business Retention & Expansion

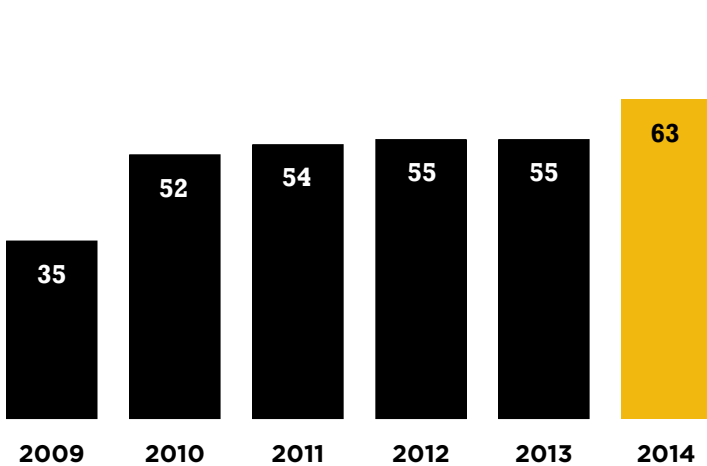
63 Companies
expanded in the region.



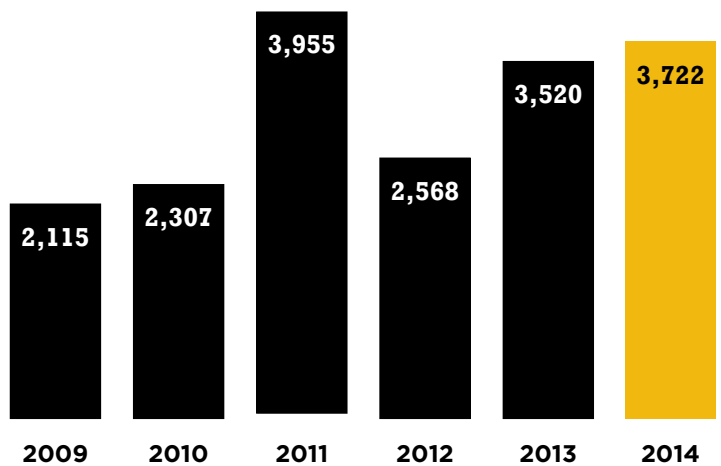
EXPANSIONS BY INDUSTRY SECTOR

CLEAN ENERGY 3	DATA MANAGEMENT 1	CREATIVE/DIGITAL MEDIA 10	
HQ/REGIONAL OFFICE 3	LIFE SCIENCES 4	MANUFACTURING 2	
SEMICONDUCTOR 3	SOFTWARE 19	OTHER IT 6	OTHER 12

COMPANIES



JOBS



■ OA 2.0

■ OA 3.0

2014 BR&E RESULTS

3,722 NEW JOBS ANNOUNCED

↑14.5% INCREASE

in regional company expansions from 2013

↑5.7% INCREASE

in job creation from 2013

228 EXECUTIVE SURVEYS

were executed as a region using the Executive Pulse CRM technology

MOST NOTABLE EXPANSIONS:

Indeed:

+300 employees

Harte Hanks:

+250 employees

Main Street Hub:

+200 employees

Yodle:

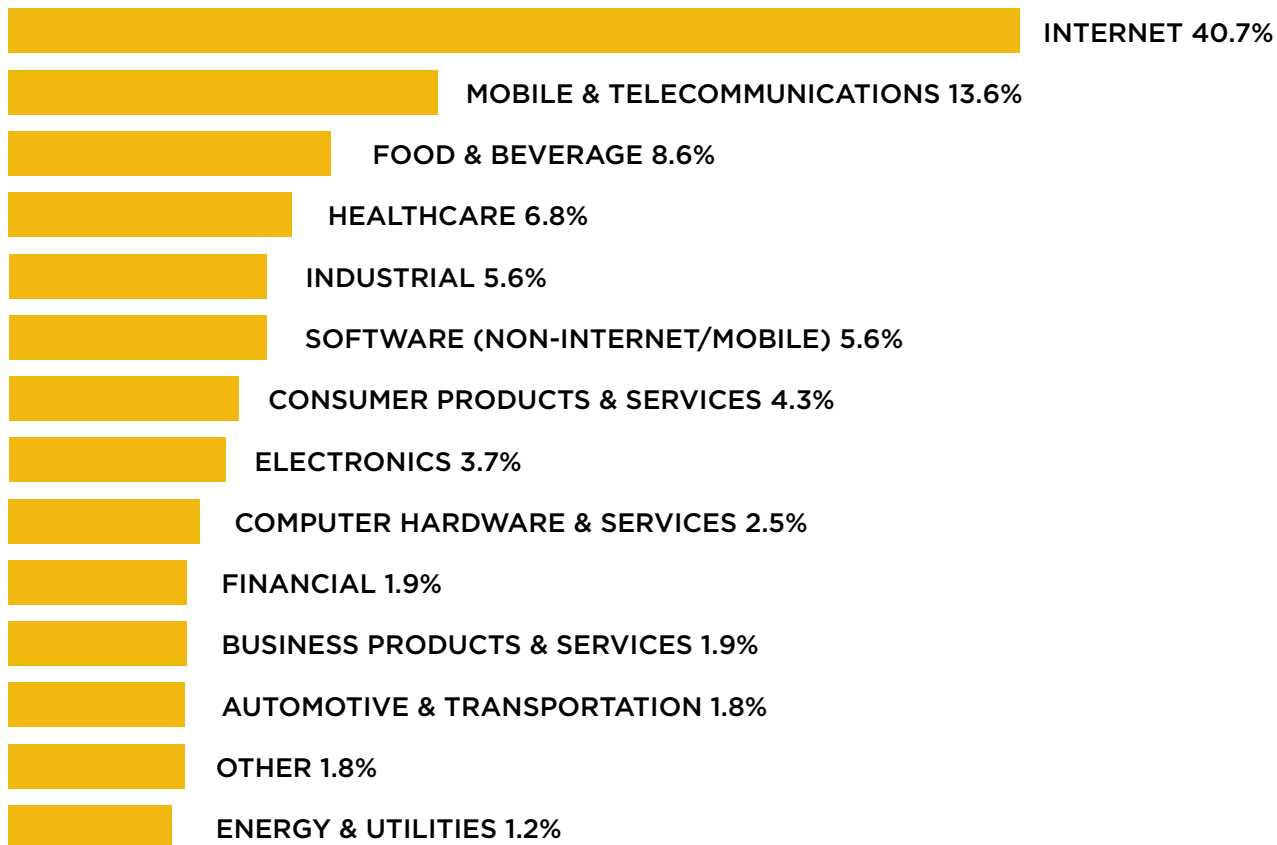
+200 employees

2014 SCORECARD FOR RELOCATIONS, BR&E

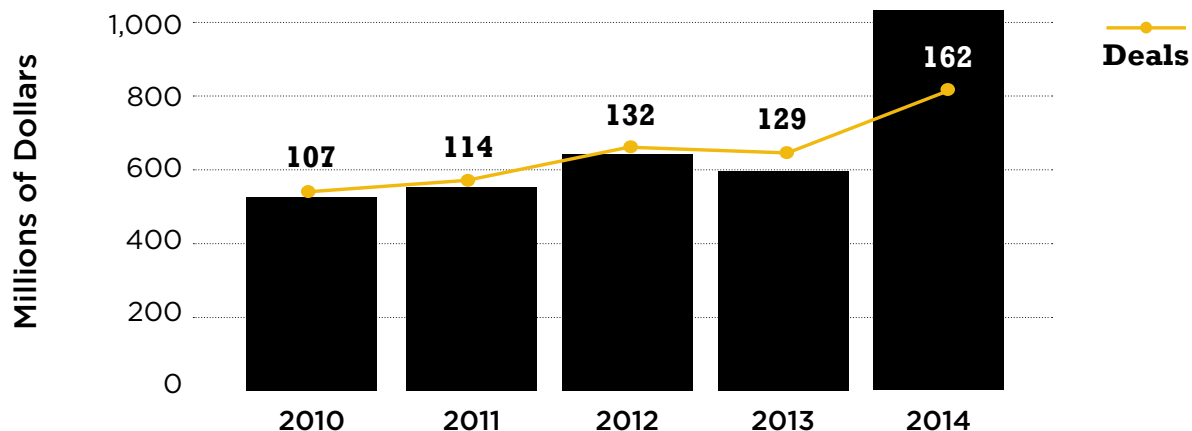
	2014 RESULTS	OA 3.0 GOALS 2014-2018	11-YEAR RESULTS
New Jobs	28,100	102,663	263,400
Payroll Increase	\$1.48 billion	\$7.08 billion	\$13.9 billion
Corporate Relocation Announcements	64	150	370
Out of Region Visits	244	650	2,483
Prospect Visits to Central Texas	135	250	1,468
Regional Retention Visits	555	1,500	6,463

Innovation

INVESTED SECTORS



FUNDING ACTIVITY IN AUSTIN





AUSTIN A-LIST: A LIST OF THE HOTTEST STARTUPS

The Austin A-List increases visibility for Austin’s most innovative regional startups. Since its inception in 2011, 106 members of the A-List have received a collective \$348.7 Million.

2014 WINNERS

EMERGING (EARLY/SEED STAGE) - UNDER \$1M

Datical	TeVido BioDevices	Spot On Sciences
Embrace	TrustRadius	

GROWTH (MID-STAGE) - \$1 - \$10M

EDGECASE	Square Root	TurnKey VACATION RENTALS
Umbel	Set.fm	

SCALE (LARGER STAGE) - ABOVE \$10M

Novati Technologies, Inc.	Chaotic Moon Studios
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DELL MEDICAL SCHOOL & INNOVATION DISTRICT

- Innovate Austin will focus on supporting the Dell Medical School and the Innovation District as the pinnacle of our innovation ecosystem.
- UT-Austin is the first Tier-1 university in 50 years to establish a new medical school. The inaugural class kicks off in 2016.
- Seton Healthcare Family’s new 211-bed teaching hospital, Dell Seton Medical Center at The University of Texas, is set to open in 2017.
- Over \$2 billion annual related economic impact anticipated with estimates of over 15,000 new, permanent jobs for the greater Austin region.

Austin is No. 7 on inaugural City Momentum Index, a global list of highly dynamic cities.

—Jones Lang LaSalle, 1/22/14

Austin is one of the Hottest Startup Cities in the U.S.

—RJMetrics, 4/23/14

11 Austinites on Forbes 30 Under 30 list 2014

Austin is No. 3 in ranking of the Top 100 Cities for Tech Acquisitions.

—CB Insights, 10/4/14



TALENT

Education & Talent

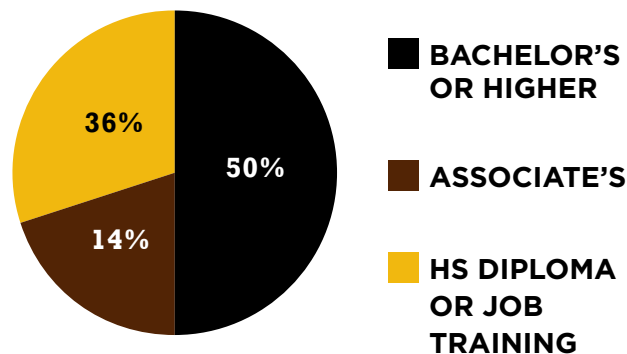
The Human Capital

Through investments in Opportunity Austin, we market the greater Austin area to the world as the “Human Capital,” a theme we coined to reflect what draws so many people and companies to our region. We continue to invest in a broad range of programs, including those that improve college and career readiness and workforce development. Our programs have been nationally recognized as a model for groundbreaking talent pipeline initiatives. Last year, the American Chamber of Commerce Executives honored our efforts with the nation’s **Regional Innovation Award** for distinction in education and workforce initiatives.

85% OF UNEMPLOYED WORKERS DO NOT QUALIFY FOR 70% OF THE AVAILABLE JOBS

Success, however, brings new, more complex challenges. At the end of 2014, about 11,000 fewer Texans in the greater Austin region were unemployed. We ended the year with an unemployment rate below four percent. Yet, we have a challenge of supply and demand. Employers have posted about 43,000 open jobs; half require at least a bachelor degree, and another 14 percent require an associate degree. Of the 39,000 in the area that are unemployed (Texas Workforce Commission/Jan. 2015), about 85 percent have less than an associate degree.

43,574 AVAILABLE JOBS POSTINGS*



*Austinchamber.com/jobopenings (Feb. 13, 2015)

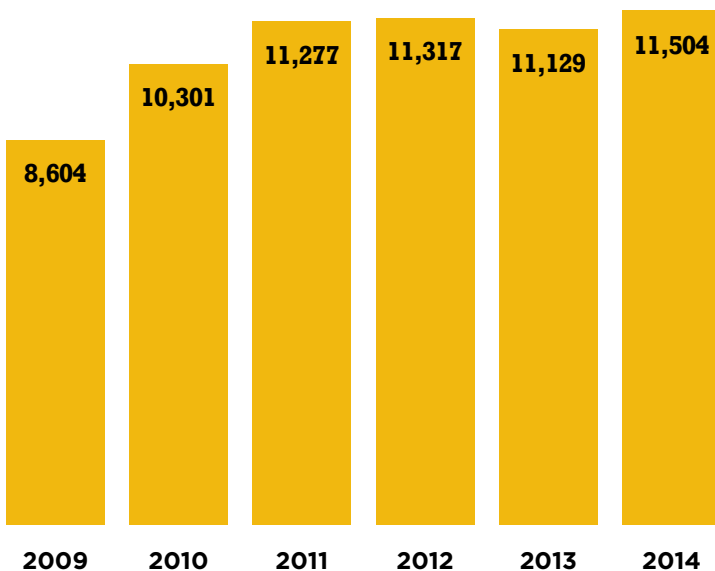
Matching Talent with Workforce Needs

In 2014, we continued to invest and support programs to address the gaps with several initiatives:

- Partnered with Austin Community College to enroll 400 people in short-term, intense **java training certification**.
- Supported Austin Community College's successful **bond election** to expand IT and health care training facilities in Williamson, Hays and Travis Counties to meet the acute needs of employers.
- Established **Operation Austin**, a unique initiative with Fort Hood to connect about 8,000 exiting soldiers and their families with Austin-based employers.

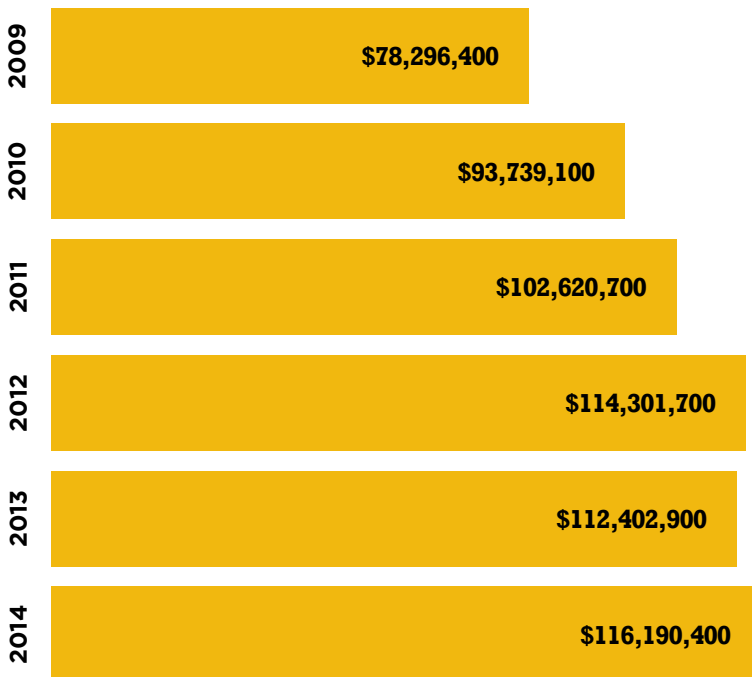
- Drove programs to increase the Austin region's direct college enrollment rates, with increases in key sub-metrics: **84% college application rate**, a milestone, and a **64% college/career readiness rate**.
- Facilitated about 30 events to help students figure out how to pay for college. Through **Financial Aid Saturdays**, promoted in English and Spanish, we **helped 2,700 families** submit federal financial aid forms, up 11 percent over 2013. About **57%** of the Class of 2014 submitted a FAFSA form by the end of August, the best performance of any region in the state.

CENTRAL TEXAS Q1 FAFSA FILINGS



- Introduced **23,000** greater Austin region high school students to careers and the post-secondary education they require through the regional Skillpoint College/Career Readiness Expo.
- Developed and distributed unique **2014 Progress Reports** for 10 independent school districts that monitored progress on key measures and reported on out-year school district targets for direct college enrollment, college readiness, high school graduation and TAKS pass rates. The independent school districts included Austin, Del Valle, Eanes, Hays, Hutto, Lake Travis, Leander, Liberty Hill, Pflugerville, and Round Rock.

CENTRAL TEXAS FAFSA FILINGS FINANCIAL IMPACT



“I was impressed by the progress that students are making, and your community’s [greater Austin region] commitment to their success.

I hope that other business leaders can learn, as I did, from your collaborative approach to boosting college going and completion rates, and from the use of innovative strategies and data systems to boost career and technical education participation. ”

Arne Duncan

U.S. Secretary of Education

July 30, 2014

Follow up to Austin Chamber Roundtable on College Access for Austin-area Students



PLACE

Air Services

Air Service Task Force

In 2008, the Austin Chamber of Commerce created the Air Service Task Force to assist the Austin-Bergstrom International Airport (ABIA) with recruitment and retention of air service to Central Texas. Comprised of industry, education and aviation partners, this task force advocates for additional infrastructure to the airport, additional nonstop flights, and additional carriers to diversify ABIA.

As a result of our efforts, along with immense local business support, ABIA saw record-breaking passenger numbers in 2014, with more than 10.7 million travelers. This is the fourth consecutive year ABIA has set a record for passenger traffic. Airport growth is expected to continue with additional routes, carriers and infrastructure.



RECORD-BREAKING PASSENGER NUMBERS FOR ABIA

- ✈ More than **10.7 million** travelers in 2014
- ✈ **4th** consecutive year of record-setting passenger traffic
- ✈ **2nd** fastest-growing airport of its size (medium hub airport)
- ✈ **48** nonstops served by **14** carriers

This year, we saw **Austin's first transatlantic nonstop flight to London** make history for our region, with over \$70M in economic impact and over 1,100 new jobs, and put Austin on the map as an international destination. Other nonstop international destinations at ABIA include Toronto, Cabo and Cancun. We continue to seek new opportunities to diversify our airport.

Transportation & Infrastructure

In May, the Central Texas Regional Mobility Authority opened the **Manor Expressway (290 Toll)** following three years of construction. The Expressway **tripled the previous capacity** of US 290 East between US 183 and SH 130. It is a 6.2-mile limited-access road, including three tolled lanes in each direction and three non-tolled frontage lanes in each direction, plus a 10-foot-wide, 6-mile shared use path for pedestrians and bicycle travel and recreation. The Manor Expressway is the first of several major corridors to open as supported by Take On Traffic.



In June, the Texas Department of Transportation (TxDOT) opened-up the improvements at State Highway 71 (SH 71) to remove all stop lights from the Austin-Bergstrom International Airport to downtown Austin. The **SH 71 mainlanes between US 183 and Montopolis Drive** were upgraded to a controlled access facility to address congestion and travel delays by constructing six new mainlanes, three in each direction, underneath Riverside Drive and constructing six frontage road lanes, three in each direction. Prior to this project, the intersection was a six-lane divided roadway managed by a traffic signal at Riverside Drive.



In January, Austin saw its first major rapid bus transit service open with the launch of the 801 line from Capital Metro. Following the success of this route, Capital Metro's second phase of **MetroRapid** launched with the 803 line this past August. The two MetroRapid routes, which roughly form an X across the heart of Austin, will serve approximately 25 percent of Capital Metro's service area, providing service along some of the area's most heavily trafficked routes. These improvements are projected to increase ridership capacity and reduce commute times.



Projects Underway

IH 35 design continues to improve and increase capacity to accommodate Austin's growing population. TxDOT continues to refine the Corridor Implementation Plan for Travis County based upon further development and public input. Current efforts include development of 30% Schematics for the entire corridor to further progress the design process. Consideration of all regional mobility projects is crucial in the evaluation of improvement phasing along IH 35.

Construction also continues on **MoPac Express Lanes** with a projected opening in late 2015. Currently, the project, which will give drivers the option to bypass congestion on the 11-mile stretch of MoPac between Parmer Lane and Cesar Chavez Street, is 61 percent complete.

Another pivotal project underway is **The SH 71 Express Project** – a planned 3.9-mile limited-access toll road beginning at Presidential Boulevard at ABIA and extending east, ending at SH 130 near Onion Creek. The project will include two new toll lane overpasses at FM 973 and SH 130. Construction is scheduled to start in early 2015 and to be completed by late 2016.

TxDOT is also working with the Central Texas Regional Mobility Authority and regulatory agencies to study a possible solution for improving mobility in the rapidly growing area of northern Hays and southern Travis counties – **SH 45SW**. This combined effort includes an environmental study of an area between MoPac and FM 1626. Finally, design and engineering continue for the **US 183S Bergstrom Expressway** with hopeful approvals secured in 2015.

New State Funding

With the passage of the November 2014 state constitutional amendment, TxDOT Austin District expects to receive \$120 million in funds this year. Matched by \$30 million in local funds, work will begin soon on \$150 million of projects to improve connectivity, regional corridors, repair of energy sector roads, and maintenance of existing roadways.

Proposed projects for funding are listed by county below.

BASTROP

- SH 71 from W of SH 95 to E of SH 95

HAYS

- IH 35 from Blanco River to RM 150
- RM 1826 from Travis C/L to Nutty Brown Rd.

TRAVIS

- IH 35 from Stassney to Wm Cannon Dr.
- IH 35 from S of LP 275 to N of FM 1626
- RM 2244 from Redbud Trail to Buckeye Trail
- RM 2222 from W of McNeil Dr. to E of McNeil Dr.
- SL 360 from Colorado River to Walsh Tarlton Ln.

WILLIAMSON

- IH 35 from RM 620 to SH 45N

Financials

5 YEAR PLAN
\$20,000,000 TOTAL

2014 EXPENSES
\$3,795,830 TOTAL

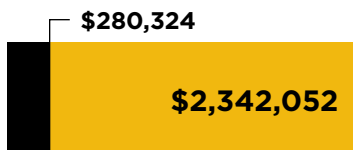
ECONOMY (RECRUITING, BUSINESS RETENTION/EXPANSION, TECHNOLOGY)



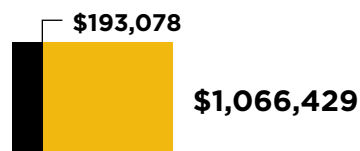
TALENT (EDUCATION/TALENT ATTRACTION)



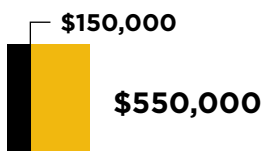
PLACE (TRANSPORTATION ADVOCACY)



INVESTOR RELATIONS



OPPORTUNITY FUND



Regional Partners

The success of Opportunity Austin is based on the ongoing collaboration with public and private leaders throughout the five-county area. Our impactful initiatives in economic development, transportation, infrastructure and talent would not be viable without

the active, regional core leadership from our OA Investors. Through our work together, each of our communities have been recognized for a broad range of unique strengths and personalities that combined make greater Austin the best region in the nation.

AUSTIN

The Austin city center's share of metro employment and its growth are greater than any other large metro
-CityObservatory.com

BASTROP

First community in Texas to receive the designation of "Certified Connected Community"
-Connected Nation

BUDA

Fastest growing city, over 10,000 population, in Texas
-Texas State Data Center

CEDAR PARK

5th Most Desirable Suburb in the Country and Third Best Small City to Move to in the Nation
-Movoto

ELGIN

Brick Capitol of the Southwest, producing over 160 million bricks per year
-The Southwest Brick Institute

GEORGETOWN

#3 on the list of Best Suburbs in America
- Movoto Blog

HUTTO

Top 100 Places in Major Markets to Locate Your Business
- Southern Business & Development

JARRELL

Cost of living is 11.7% lower than the U.S. average
-Sperling

KYLE

4th best small city in the country for families
- NerdWallet.com

LEANDER

#8 on the list of the 50 Safest Cities in Texas
-SafeWise Report

LOCKHART

2nd among America's Best BBQ Cities
-US News Travel

ROLLINGWOOD

Eanes ISD [that serves Rollingwood] achieved the highest rating of "Met Standard" in accountability ratings
-Texas Education Agency

ROUND ROCK

No. 1 on list of Best Affordable Places for Families to Live
-Livability.com

SAN MARCOS

#1 fastest growing city, over 50,000 population, in the U.S. for two years in a row
-U.S. Census Bureau

TAYLOR

Texas Comptroller Leadership Circle Platinum Award for Financial Transparency
- Texas Transparency

OA 3.0 Board

OFFICERS:

Chairman

Pete Winstead
Shareholder, Winstead PC

Vice Chairman

Kerry Hall
President, Austin Region,
Texas Capital Bank

Treasurer

Donnie Williams
President, Austin Area,
Sovereign Bank

General Counsel/ Assistant Secretary

Tim Taylor
Partner, Jackson Walker

President/Secretary

Mike Rollins
President, Greater Austin Chamber
of Commerce

Austin Chamber Chairman

Jack McDonald
Chairman,
Silverback Enterprise Group
Chairman & CEO, Upland Software

Chamber Immediate Past Chair

Lew Little, Jr.
Co-Founder, Harden Healthcare

Terms Expiring

December 31, 2014

Charles Barnett
Executive Board Chair,
Seton Healthcare Family

Mark Curry
Community Bank President,
Wells Fargo

Casey Dobson
Partner,
Scott, Douglass & McConnico

Elysia Ragusa
Senior Managing Director,
Jones Lang LaSalle

Don Reese
Principal/President,
Riverside Resources

Andy Smith
Vice President,
Thomas Properties Group

Director Emeritus
Pike Powers, CEO,
The Pike Powers Group LLC

Terms Expiring

December 31, 2015

Tim Crowley
Regional President, Austin Region,
Frost

Laura Gottesman
Owner,
Gottesman Residential Real Estate

Tim Hendricks
Senior Vice President,
Cousins Properties

Joe Holt
Chairman, Austin Region,
JPMorgan Chase Bank

Chad Marsh

Managing Principal, Endeavor Real
Estate Group

Steve Leslie
Special Assistant to the President
for Medical Education,
The University of Texas at Austin

Tim Taylor
Partner, Jackson Walker

Rick Whiteley
Partner, Oxford Commercial

Donnie Williams
President, Austin Area, Sovereign
Bank

Terms Expiring

December 31, 2016

Paul Bury
President, Bury Inc

Volney Campbell
Co-Managing Partner, HPI
Corporate Services

Gary Farmer
President, Heritage Title Company

David Huffstutler
President/CEO, St. David's
HealthCare

Rob Golding
CEO, Live Oak – Gottesman, LLC

Kerry Hall
President, Austin Region, Texas
Capital Bank

Bart Matheney
Principal, Aquila Commercial

Howard Yancy
President, Zydeco Development

OA 3.0 Investors

As of 3/10/15

LEAD INVESTORS

\$100,000 AND UP (\$20,000 MINIMUM/YEAR)

3M
AQUILA Commercial, LLC
Armbrust & Brown, PLLC
Austin American-Statesman
Austin Board of Realtors
Austin Commercial, LP
Austin Community College District
Austin Opera
Avison Young
Baker Botts, LLP
Bank of America
BBVA Compass
The Beck Group
Mr. Rudy Belton / Belco Equities, Inc.
Benchmark Development
Brandywine Realty Trust
Brookfield Residential
Burt-Watts Industries, Inc.
BURY
Capital Metropolitan Transportation Authority
CapRidge Partners, LLC
CBRE, Inc. & Trammell Crow Company
Central Texas Regional Mobility Authority
Cielo Private Equity Funds
Cielo Property Group
Cintra US
Circuit of the Americas
City of Austin / Austin Energy
CleanScapes, LP
Clinical Pathology Laboratories, Inc.
CompassLearning
Cousins Properties, Inc.
Cypress Real Estate Advisors, Inc.
D.R. Horton - Austin
Data Foundry
Delaware North Companies
Dimensional Fund Advisors, LP
DivcoWest Services LLC
Downtown Austin Alliance
DPR Construction
Dynamic Systems, Inc.
Endeavor Real Estate Group
Forestar Group, Inc.
Freescale Semiconductor
Frost
GarzaBury
Goveia Commercial Real Estate
Graves, Dougherty, Hearon & Moody, PC
Hanger, Inc.
H-E-B Austin Regional Office
Hensel Phelps Construction Company
Heritage Title Company of Austin
HFF
Hill & Wilkinson Construction Group
HNTB Corporation
HPI Real Estate Services and Investments
Husch Blackwell, LLP
Independence Title
IBC Bank
Jackson Walker, LLP
JE Dunn Construction
JMI Realty
JPMorgan Chase
Kuper Sotheby's International Realty
Lincoln Property Company
Live Oak - Gottesman
Locke Lord, LLP
Lower Colorado River Authority
Maxwell Locke & Ritter LLP / ML&R Wealth Management
MET Center / Zydeco Development
Milestone Community Builders, LLC & Topfer Family Foundation

ADVANCED INVESTORS

\$50,000 TO \$99,999 (\$10,000 MINIMUM/YEAR)

Newmark Grubb Knight Frank
Norton Rose Fulbright
Oxford Commercial
Parkway Properties, Inc.
Professional Janitorial Service
Randolph-Brooks Federal Credit Union (RBFCU)
RANGER Excavating, LP
Real Estate Council of Austin, Inc.
Riverside Resources
Samsung Austin Semiconductor
Scott, Douglass & McConnico, LLP
Seton Healthcare Family
Silverback Enterprise Group
Simon Property Group
SkylesBayne Company
Sovereign Bank
SpawGlass Contractors, Inc.
Spear Street Capital
Spire Realty Group, LP
St. David's HealthCare
Stratus Properties
Stream Realty Partners - Austin, LP
Swinerton Builders
Tenura Holdings, Inc.
Texas Gas Service
Texas Mutual Insurance Company
Texas State University
United Heritage Credit Union
University Federal Credit Union
The University of Texas at Austin
Wells Fargo
White Construction Company
Winstead PC

ABC Home & Commercial Services
American Bank, NA
American Campus Communities
AT&T
Austin Regional Clinic
Bartlett Cocke General Contractors
Bastrop Economic Development Corporation
Bazaarvoice
Bergelectric Corporation
Berkadia Commercial Mortgage, LLC
Capital One Bank
Capitol Anesthesiology Association
Catellus Development Corporation
Cenpatico
Cirrus Logic
City of Georgetown - Economic Development Department
Comerica Bank
Deloitte, LLP
DLA Piper, LLP (US)
Facility Solutions Group
Gemalto
Greater San Marcos Partnership
Greenberg Traurig, LLP
GSC Architects
HDR Engineering, Inc.
HID Global
Hilton Austin
Howdy Honda
HT Staffing
Hutto Economic Development Corporation
Intertech Flooring
Jones Lang LaSalle
Kinnser Software
LegalZoom
Luminex Corporation
Metcalfe Wolff Stuart & Williams, LLP
Moore & Associates, Inc.
Munday Enterprises
nFusion
PlainsCapital Bank
Regions Bank
Round Rock Chamber of Commerce & Economic
Development Partnership

Schlosser Development Corporation
Siemens Industry, Inc.
Slack & Davis, LLP
Spansion Inc.
STG Design, Inc.
Taylor Economic Development Corporation
Terracon Consultants
Texas Capital Bank
Time Warner Cable
Tokyo Electron US Holdings
TRANSWESTERN
United Commercial Realty
Vinson & Elkins LLP
Workplace Resource
Wortham Insurance & Risk Management
Zapalac / Reed Construction Company, LP

INVESTORS

UP TO \$49,000 (\$9,999 MAXIMUM/YEAR)

360 Electrical Contractors, Inc.
9Gauge Partners, LLC
A+ Federal Credit Union
Active Power
ADP
Aerotek, Inc.
Airco Mechanical, Ltd.
Amelia Bullock Realtors, Inc.
American Bank of Commerce
American Bank of Texas
American Constructors, Inc.
AmeriFirst Insurance Agency, LLC
Ameripro Funding, Inc.
Amplify Federal Credit Union
anthonyBarnum Public Relations, LLC
Apartment Realty Advisors (ARA)
Applied Materials, Inc.
Approved By Jake
Ardent Residential
Asuragen, Inc.
Austin Business Journal
Austin Convention & Visitors Bureau, Inc.
Austin Hotel & Lodging Association
Austin Ventures
Baker Drywall Austin
Balcones Resources
Ball Peoples
BancVue
Bank SNB
Barshop & Oles Company
Bay & Associates, Inc.
BB&T
Benchmark Bank
Berkshire Realty Holdings, LP
Biggs Plumbing and Mechanical Inc.
Blazier, Christensen, Bigelow & Virr, PC
Bonner Carrington LLC
Borgelt Law
The Brandt Companies, LLC
Bridgepoint Consulting, LLC
Broaddus & Associates
Broadway Bank
BSR Trust, LLC
Buda Economic Development Corporation
Buena Vista Foundation
Buffington Homes
BuildASign
Burks Digital Reprographics
CAM-I
Capform, Inc.
Capital Pumping, LP
Capitol Chevrolet
Cappello Capital Corporation
Cardno Haynes Whaley
Carollo Engineers, Inc.
Carr, Riggs & Ingram, LLC
Catapult Systems, LLC
Cedar Park Economic Development Corporation
Central National Bank
Christianson Air Conditioning & Plumbing, LLC
City of Kyle
City of Leander

CLS Partners
Coleman & Associates
Community Impact Newspaper
Concordia University Texas
Ms. Cathy Coneway
Jimbo Cotton
CTA Architects & Engineers
Customer Research International
CWS Apartment Homes
CWS Corporate Housing
Danze & Davis Architects, Inc.
David Petrick Company, Inc.
David Weekley Homes
DCA Construction, LP
Documation
Dominion Advisors
Don Hewlett Chevrolet-Buick Inc.
Door Number 3
Doucet & Associates
DuBois Bryant & Campbell
Elgin Economic Development Corporation
Elizabeth Christian & Associates Public Relations, Inc.
Ellis & Salazar Garage and Body Shop
Emerson Process Management
Enoch Kever, PLLC
Equitable Commercial Realty (ECR)
Ernst & Young, LLP
ETS-Lindgren
Farmers Insurance Group of Companies
First State Bank Central Texas
Flieller, Kruger, Skelton & Plyler, PLLC
Flynn Construction, Inc.
Focus Strategies Investment Banking
Four Seasons Hotel Austin
FourT Realty
Fox Service Company
Mr. Jerry M. Frey
Frost Insurance
Gensler
Glass & Company, Certified Public Accountants, PC
Google, Inc.
Gottesman Residential Real Estate
Gracy Title

Grande Communications
Granite Properties of Texas
Gray Engineering, Inc.
A Greater Austin Development Company, Ltd.
Group Solutions RJW
GSD&M
Haegelin Construction Company, Ltd.
Hagler & Kerr, LLC
Hahn Public Communications
Harvey-Cleary Builders
Hawkeye Partners, LP
HealthCare Facilities Development Corporation
Heldenfels Enterprises, Inc.
Higginbotham
Highland Resources, Inc.
Hill Country Electric Supply
The Historic Norwood Tower
Holtzman Partners, LLP
Home Builders Association of Greater Austin
Horizon Bank
HULSEY, PC - Intellectual Property Lawyers
Huston-Tillotson University
Hyatt Regency Austin
ICON Plumbing, Heating & Air LTD
Imagecraft Exhibits
Independent Bank
Investors Alliance, Inc.
Ironwood Real Estate
J.R. Schneider Construction
Jarrell Economic Development Corporation
JMEG, LP
Jones & Carter, Inc.
Journeyman Construction, Inc.
K Friese & Associates
Karlin Real Estate
Kennedy Wilson Austin, Inc.
KEYE-TV Channel 42 / CBS
Kimley-Horn and Associates, Inc.
Klotz Associates, Inc.
KMD Studley
Knight Office Solutions of Austin
KPMG LLP
Land Strategies, Inc.

Larry Peel Company
 LASCO Acoustics and Drywall, Inc.
 Lennar Homes
 LNV, Inc.
 Lockhart Economic Development Corporation (LEDC)
 Lott Brothers Construction Company, Ltd.
 Luther King Capital Management
 The Marek Companies
 Mathias Partners Commercial Real Estate
 McGarrah Jessee
 McGuyer Home Builders, Inc. "MHI"
 McKinney Drilling Company
 McLean & Howard, LLP
 Meador & Jones
 Mechanical Reps, Inc.
 MHBT, Inc.
 Moreland Properties
 Morrison & Head, LP
 Mtech / Comfort Systems USA
 Northstar Fire Protection
 The Nyle Maxwell Family of Dealerships
 O'Connell Robertson
 Oden Hughes, LLC
 Office Furniture NOW!
 Pape-Dawson Engineers, Inc.
 Pfluger Associates Architects
 PMB Helin Donovan, LLP
 Post Properties, Inc.
 Private Label Realty
 Prosperity Bank
 Protocol & Etiquette Worldwide / Sharon Schweitzer
 PulteGroup
 R & R Limousine & Bus
 Realty Austin
 Reliant Title
 Rhode Partners
 Rifeline, LLC
 RKB Contractors, Inc.
 Rockford Business Interiors
 Rogers-O'Brien Construction Company
 Rollingwood Community Development Corporation
 RS&H
 Ryan Companies US, Inc.
 Sabre Commercial, Inc.
 SACHEM, Inc.
 Saunders, Norval, Pargaman & Atkins, LLP
 Seaholm Power, LLC Commercial Developer
 Silicon Valley Bank
 South Rita Ranch
 Southside Bank
 Staats Falkenberg & Partners, Inc.
 Standard Pacific Homes
 The Steam Team Cleaning and Restoration
 Steve T. Matthews Company
 Strait Music Company
 Studio 8 Architects, Inc.
 Summit Commercial
 TBG Partners, Inc.
 TDIndustries
 Teeple Partners, Inc.
 Terry McDaniel & Company - Investment Counsel
 Texas DPS Credit Union
 Texas Engineering Solutions
 Texas Realty Capital, LP
 Thomas Graphics, Inc.
 Robert & Amy Thomas
 Thrive, FP
 ThyssenKrupp Elevators America
 TIG Real Estate Services Inc.
 Time Insurance Agency, Inc.
 Titus Electrical Contracting, LP, a Division of the Titus Industrial Group
 Tramor Properties
 Trinity Real Estate Finance
 TyRex Group, Ltd.
 Urbanspace Real Estate + Interiors
 vcfo, Inc.
 Walmart
 Walters Southwest
 Watkins Insurance Group
 Wattinger Company, Inc.
 Weaver
 Wes Peoples Homes
 Yellow Cab Austin



**Austin
Chamber**

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